



# Budget 101

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### Introduction & Objectives for today

- 1. Basic understanding of the rules applicable to local government budgeting in British Columbia
- 2. Understanding of the local government budget process
- 3. Recognition that if you are relatively new in local government that this can be an asset



LOCAL GOVERNMENT LEADERSHIP ACADEM

Agenda

- What is a budget?
- Budgeting Basics
- Local Government budget process in BC
- The Budget Components of the Financial Plan
- Public Consultation
- Monitoring the budget

## What is a Budget?

#### More than a simple accounting of revenue and expenditures

- Not boring or overwhelming
- It's a way to demonstrate Council/Board priorities
- Your tool to achieve the mandate and strategic goals set forth by your council or board – understanding your budget is very important!

# **Planning Matters!**

"Don't tell me what you value, show me your budget and I'll tell you what you value!"



#### Budgeting is not just a few weeks of intense meetings – do the work through the year!!

**Fees Review** 

**Public input** 

Strategic Plan development



#### **Policies related to Budget development**

**Cost Recovery Policy** 

Asset Management Policy

Surplus/Deficit Policy

Debt Management Policy Reserve funds Policy Others....



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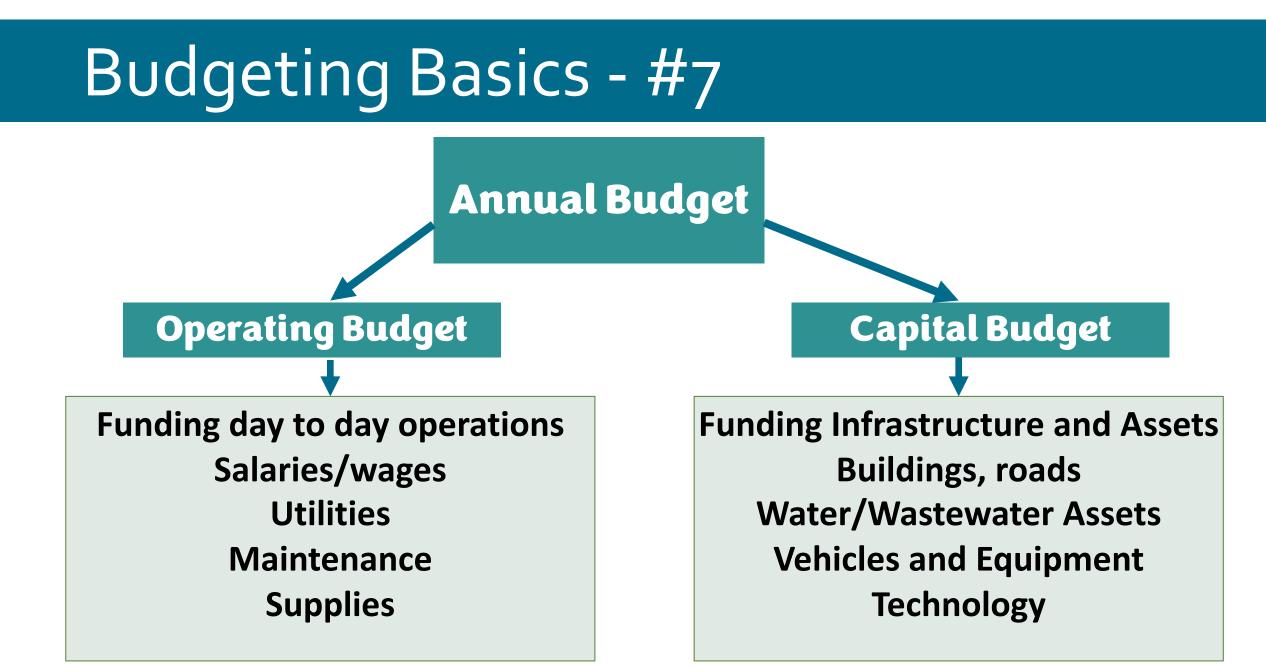
#### **Finance Terminology**

- **Revenue**: money coming in
  - such as property tax, grants, user fees
- Flow through revenues: amounts collected for others
- **Operating expenditures**: day-to-day business
  - eg. wages and benefits, fuel, supplies, maintenance
- Capital expenditures: projects that provide long term services
  - eg. infrastructure (roads, water pipes, buildings, vehicles)
- **Reserves** monies set aside for future uses

#### Focus on Service Levels NOT line item expenditures

What is a service level?

Why shouldn't I question how many staff members are needed to plow the snow?

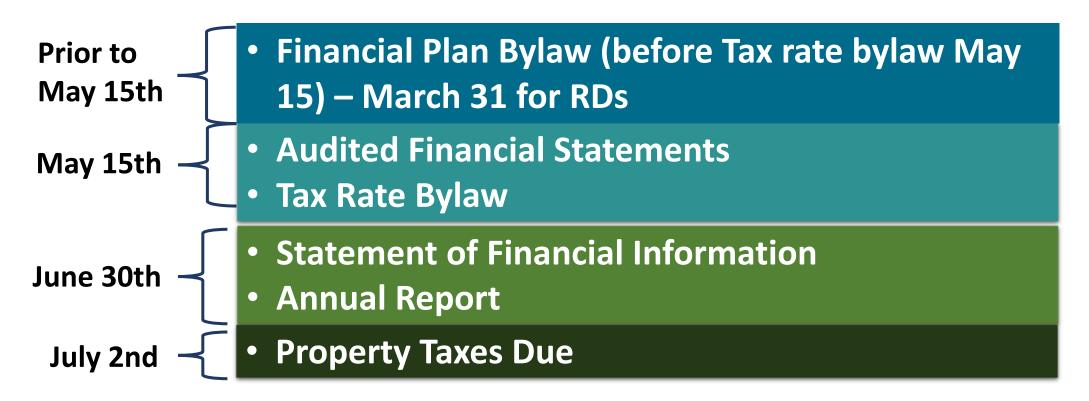




- May be other separate funds in addition to these
- Funds are self-balancing
- Typically, taxation is primary revenue in General Fund; User Fees in Wastewater/Water
- Allocations between funds are based on POLICY decisions

#### **Budgeting Basics – BC Legislation**

#### **Key Legislative Dates**



Remember fiscal year for local government is calendar year (January 1 - December 31)

# Budget Basics – BC Legislation

#### • Five (5) Year Financial Plan

- Approved annually, by bylaw
- Must be approved before property tax rates bylaw is approved
- Council is required to undertake public consultation prior to adoption
- Fiscal year = Calendar year
- Financial Plan can be amended by bylaw at anytime

# Budgeting Basics – BC legislation

#### Financial Plan Components - per legislation

- 5 Years (current year plus 4)
- Proposed funding sources (revenues)
- Proposed expenditures
  - Capital expenditures must be identified separately
  - Debt (principal & interest) also must be identified separately
- Proposed transfers to or from Reserves

#### **Budgeting Basics – BC legislation**

#### "A Balanced Budget" per *Community Charter*

- "proposed expenditures and transfers...for a year must not exceed the total of the proposed funding sources and transfers...."
- What happens if there is a deficit?
  - must be included in the next year's financial plan as an expenditure in that year

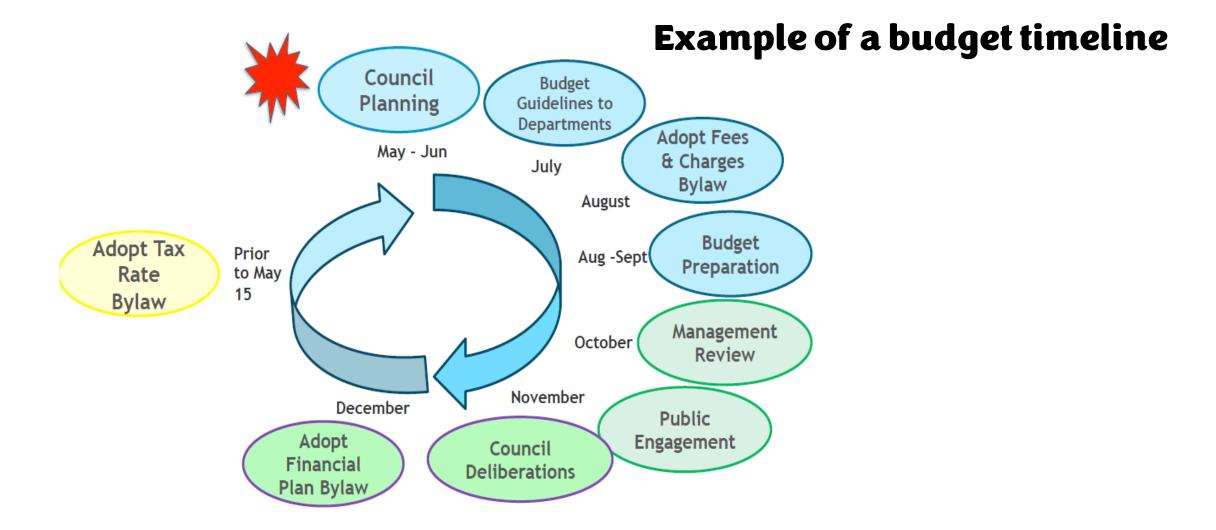


#### Budgeting Basics – BC legislation

#### **Five Year Expenditure Authorization**

	2023	2024	2025	2026	2027
Revenues:					
Revenue from Property Value Taxes	131,066,161	139,406,022	145,191,112	150,616,828	155,652,170
Revenue from Parcel Taxes	201,500	204,265	207,076	209,936	55,191
Revenue from Fees & Charges	57,245,423	59,388,867	62,596,652	64,212,732	65,679,900
Revenue from Other Sources	39,009,235	32,871,637	25,459,872	25,159,586	24,931,228
	227,522,319	231,870,791	233,454,712	240,199,082	246,318,489
Expenses:					
General Operating Expenditures	164,343,267	155,060,765	158,898,149	161,979,616	164,888,908
Sanitary Sewer Operating Expenditure:	5,597,263	5,177,948	5,209,747	5,251,711	5,374,537
Waterworks Operating Expenditures	11,152,795	11,056,112	11,491,413	11,495,769	11,399,450
Interest Payment on Municipal Debt	1,895,615	1,901,291	1,901,290	1,914,294	1,948,308
Amortization	29,655,472	31,365,838	32,217,437	33,074,608	33,916,249
Annual Surplus/Deficit	14,877,907	27,308,837	23,736,676	26,483,084	28,791,037

#### Budget Process



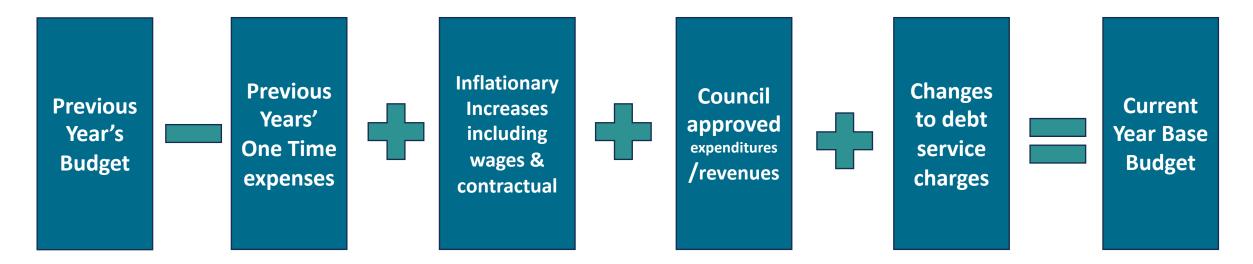
# **Budgeting Process**

#### **Developing Budget Guidelines**

(the start of a budget message)

- Provide direction on service levels
- Thoughts on priorities
- Consideration of tax rates
- What is important to emphasize in this budget?

#### Starting Point – Base Budget



Staff prepares base budget as a starting point for council discussions

#### Revenue

- Property taxes and user fees PRIMARY revenue sources for most local governments
- Some revenues have specific requirements for how they can be spend ("conditional")
  - provincial legislation, municipal bylaws, council policy, grant agreements
- How reliable is the revenue source?
- Estimate conservatively when possible (e.g. building permit revenue)



## Revenue: *Typical Sources*

- Property taxes, local service taxes, parcel taxes
- User fees, sale of services, utility fees
- Grants
- Development Cost Charges
- Investment income



Non cash revenue...e.g. infrastructure assets received through development activity

#### User Fees

- Each community needs to decide what services to charge for and what to provide as part or core services
- Examples fees for cemeteries, recreational facilities, business inspection, copies of documents, subdivision, rezoning applications etc....
- Fees can cover the service but no more (what does this actually mean?)



#### Grants

#### Unconditional

• Very few, mostly for smaller organizations

Conditional

- eg. Canada Community-Building Fund
- Federal/Provincial Infrastructure
- Incrementality
- Timing
- Local objectives vs. Provincial / Federal

### Revenue from Debt (Borrowing)

- Interest cost associated with long term debt adds significantly to the cost of a project
- Delay in construction may also add costs!
- Why Borrow?
  - Spreads cost of the assets over their useful life
  - Minimizes spikes in tax requirements

#### Expenditures

Must be in financial plan to be legal, except an emergency

- × Debt Principle/Interest
- × Capital Expenditures
- × Operating Expenditures
- × Prior year's deficiency
- Exception provided for emergency expenditures, subject to certain requirements
  - Council must have a procedure to authorize the expenditures
  - Expenditures must be reported at an open meeting
  - Follow up with financial plan amendment to include the expenditures

# Capital Spending

• May be funded by taxes, reserves, grants

• The virtues of long-term planning

• "Capital Spending Envelope"

#### Reserves

- Reserve funds are established by bylaw
- Reserve funds function like a savings account can be used as a funding source in operating or capital budgets

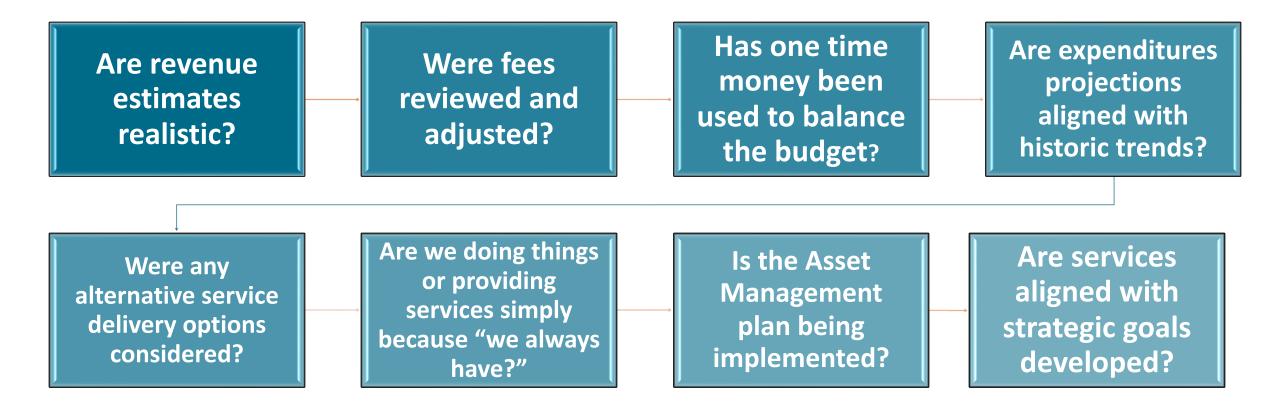
Reserve policy helps frame requirements in Financial Plan

Can be either operating or capital – not intended for ongoing funding

Shall we lower taxes with operating (noncapital) reserves?



#### Questions to ask/consider when looking at Base Budget



#### **Public Process**

Required by Community Charter – but not defined

A council must undertake a process of public consultation regarding the proposed financial plan before it is adopted

Transparency Matters!!

Public budget meetings – demystify the number have narrative; not just numbers Post on website Keep discussion honest, open AND in an OPEN meeting



# Budget Message

#### Developing a Budget Message

Include:

- Assumptions made
- Factors affecting the budget (financial, environmental, inflation)
- Focus on some of the changes from prior year demystify
- Establish overall message

#### Tax Rates – relationship to budget

# So, the budget has been prepared, public consultation complete and council has now adopted the financial plan bylaw....now what?

The Financial Plan must include council's objectives and policies related to property value tax distribution (distribution of property taxes among classes)

# So you have a financial plan...now what?

#### Monitoring the budget



- Ensure accountability by reviewing the budget
  - -Compare budgets to actuals quarterly
  - -Report publicly, including projections to year-end
  - Also allows council to monitor whether goals and objectives are being met
- Amend the financial plan throughout the year, as required (by bylaw)

#### Key takeaways....

- ✓ Understand legislation
- Establish budget guidelines, ensure transparency
- ✓ It's an ongoing cycle!
- Make sure that PLANNING is an integral part of the budget process. Don't let policy get away from you!
- ✓ Never pass a budget without understanding the numbers!
- Most importantly, ask questions. Challenge the way things have always been done.
- ✓ Demystify the budget for the public

#### Thank you!

Budget 101

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