Finance Management II REO 2014

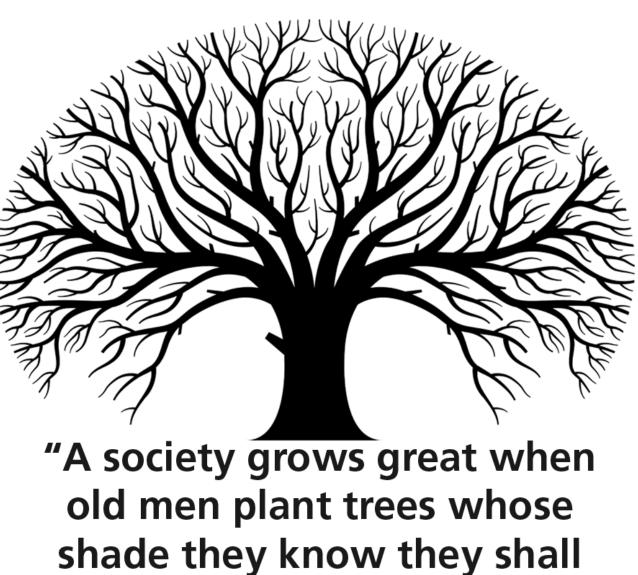
Jerry Berry





www.jbconsultants.ca 250.713-6331





never sit in." Greek Proverb

OUR COMMON FUTURE

ON ENVIRONMENT

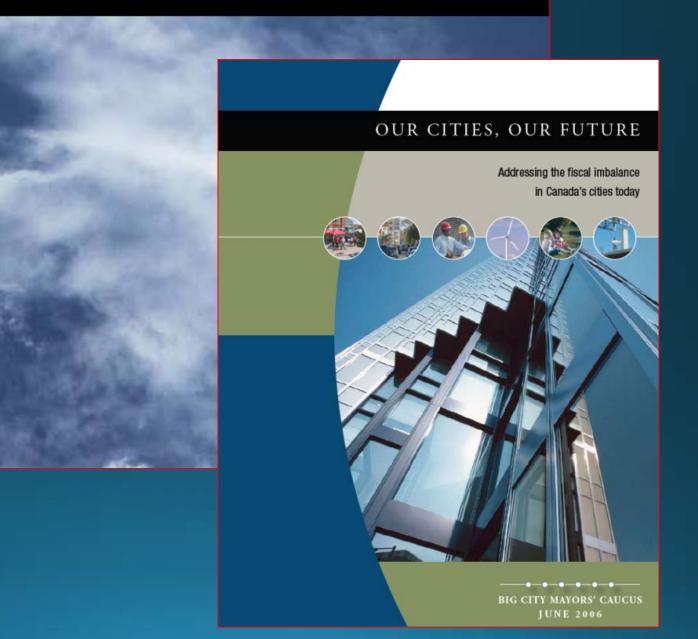
AND DEVELOPMENT

"Good City management requires decentralization - of funds, political power, and personnel – to local authorities, which are best placed to appreciate and manage local needs."

Our Common Future, The World Commission on Environment and Development, (The Brundtland Commission), 1987, p.17.

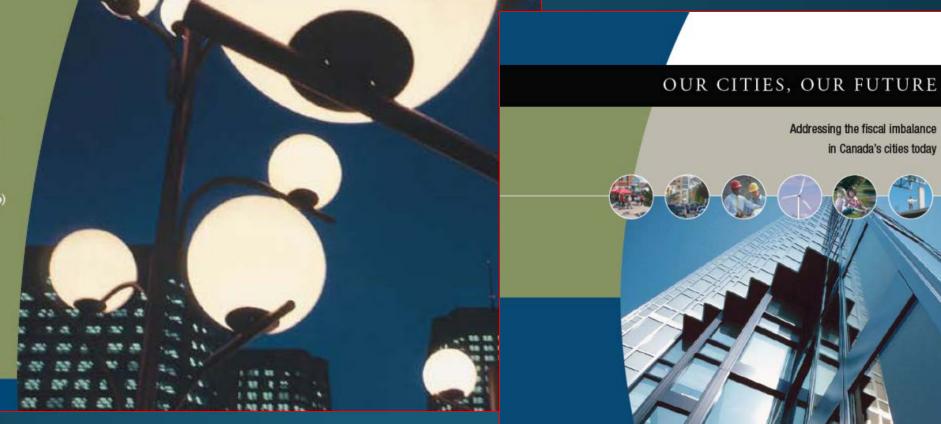
SECTION THREE: ECONOMICS OF CITIES

High quality infrastructure has a pervasive and long-lasting impact on the economy—it is critical in encouraging private sector investment, for improving Canada's ability to attract foreign investment and boosting international trade. (CANADIAN CHAMBER OF COMMERCE, 2006)



SECTION FOUR: ADDRESSING THE MUNICIPAL FISCAL IMBALANCE

Accountability and clarity of roles and responsibilities require that each order of government have access to the revenue required to fulfill its roles and responsibilities. (GOVERNMENT OF CANADA, 2006b)



BIG CITY MAYORS' CAUCUS JUNE 2006

Role Confusion

"Many of the problems in our cities are not problems of our cities, and it is inappropriate and unreasonable to expect them to be resolved by city governments acting alone."







BIG CITY MAYORS' CAUCUS JUNE 2006



BNAAct / Constitution Act

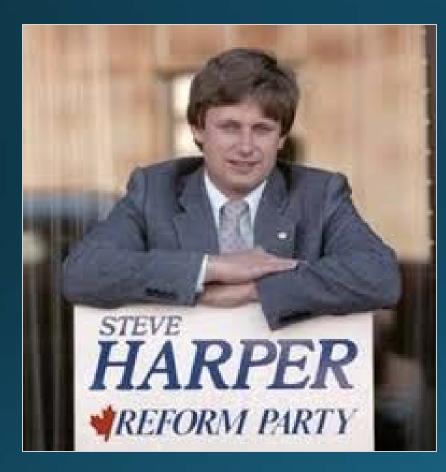
Drafted in 1864 and signed by Queen Victoria in 1867

"8. Municipal Institutions in the Province."

After two centuries characterized by colonial / provincial paternalism and federal indifference most municipalities have fallen into

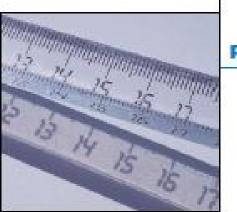
Comfortable Subordination

Local Government in Canada 7th ed., Tindal and Tindal



IMMEDIATELY UPON BEING ELECTED, MY GOVERNMENT WILL BEGIN CONSULTATIONS WITH THE PROVINCES AND MUNICIPAL REPRESENTATIVES WITH THE INTENTION TO REACH A LONG-TERM, COMPREHENSIVE AGREEMENT, ADDRESSING BOTH THE VERTICAL AND HORIZONTAL FISCAL IMBALANCE. THIS WILL BE A MAJOR PRIORITY OF OUR GOVERNMENT AND HAS TO BE RESOLVED SO THAT OTHER LEVELS OF GOVERNMENT CAN OPERATE WITHOUT THE ACCUMULATION OF DEBT.

January 12, 2006 letter from then-Opposition Leader Stephen Harper to Premier Ralph Klein (Chair of the Council of the Federation)



Problematic Property Tax

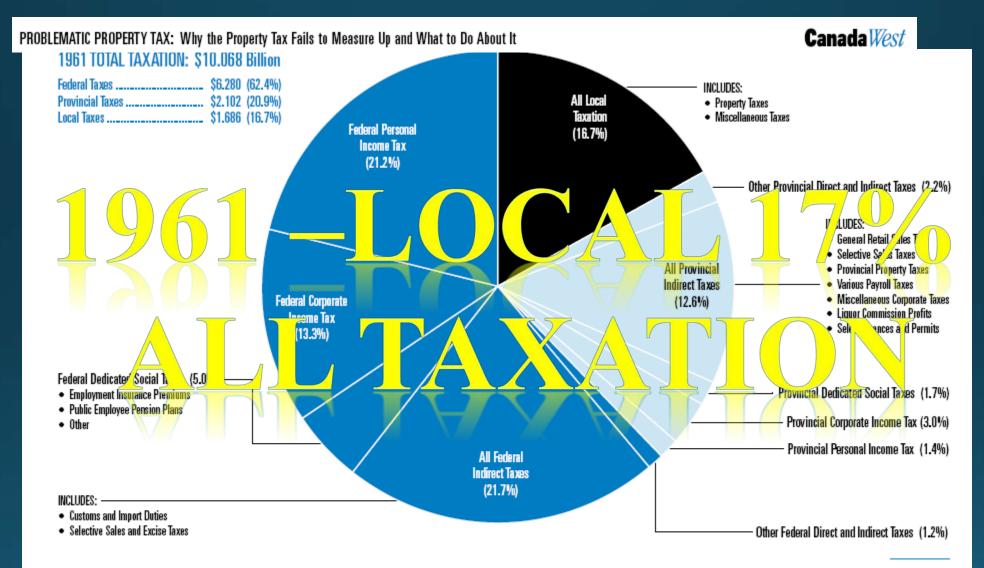
Why the Property Tax Fails to Measure Up and What to Do About It

> Casey G. Vander Plong Senier Policy Analysi

November 2008



All Local taxation -1961



All Local taxation -2007

Canada West PROBLEMATIC PROPERTY TAX: Why the Property Tax Fails to Measure Up and What to Do About It FIGURE 1: Federal, Provincial, and Local Taxes in Canada (2007 and 1961 in Norminal \$ Billions) INCLUDES: Property Taxes 2007 TOTAL TAXATION: \$520.303 Billion Business Occupancy Taxes Other Provincial Direct Development Cost Charges (DCCs) Al Local Federal Taxes \$262.937 (50.5%) and Indirect Taxes (2.2%) Select Licences and Permits Taxation Provincial Taxes \$211.115 (40.6%) Miscellaneous Taxes (8.9%) Local Taxes _____ \$46.251 (8.9%) Federal Personal d by atic nts 3S, uar SUR Wes wration f m De/ na/ e Tax tor 2008 ne ics Iss the Expend are 3%) Ad ada (Ca/ No. 13 and 13-/ /1-X. Firs Provincial Indirect Taxes INCLUDES: General Retail Sales Tax (or HST) (17.0%) Selective Sales Taxes incial Pi /perty Taxes • Federal Corporate Payr II Taxes • Val Misce s Corporate Taxes Income Tax Gambling es (74%) - iguor Commission Profits Select Licences and Permits Federal Dedicated Provincial Dedicated Social Taxes (3.7%) Social Taxes Workers' Compensation Premiums NCLUDES: (9.5%) Québec Pension Plan Employment Insurance Premiums Provincial Personal Public Employee Pension Plans Canada Pension Plan Premiums Federal Income Tax Indirect Taxes (14.1%) Provincial Corporate Income Tax (3.6%) (9.4%) NCLUDES: Goods and Services Tax (GST) Customs and Import Duties

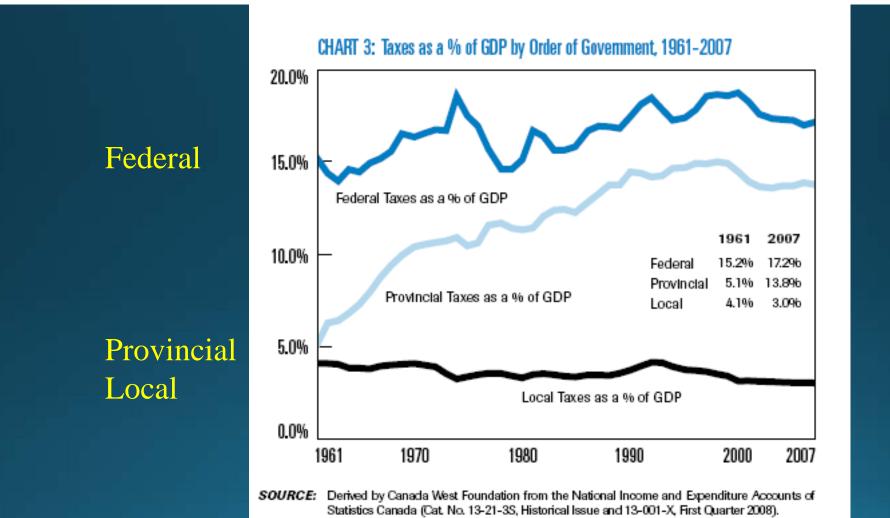
Selective Sales and Excise Taxes

——— Other Federal Direct and Indirect Taxes (1.4%)

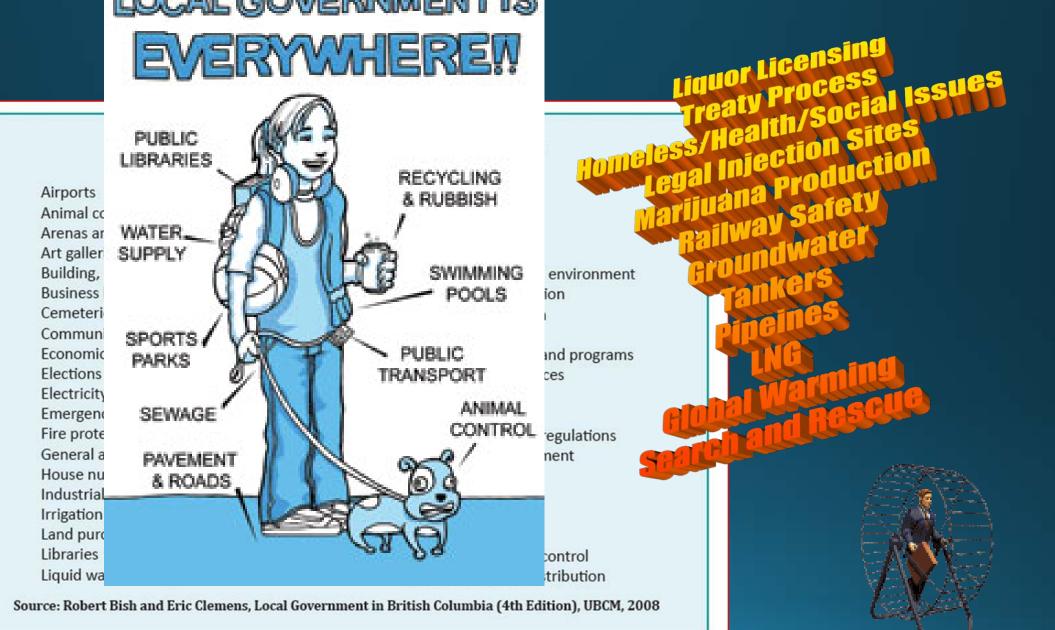
Taxes as a % of GDP by Government, 1961-2007

PROBLEMATIC PROPERTY TAX: Why the Property Tax Fails to Measure Up and What to Do About It

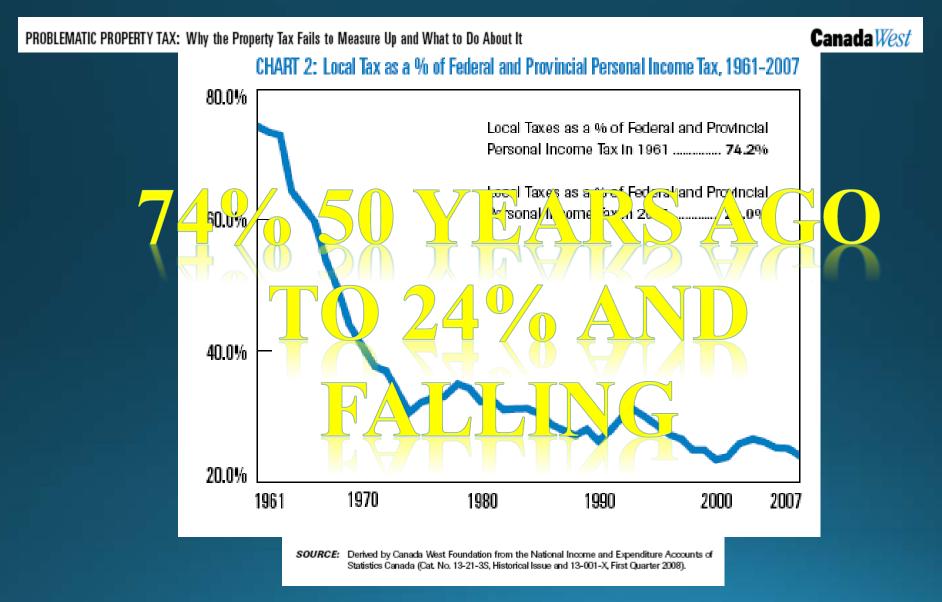
Canada*West*



LOCAL GOVERNMENT IS ZVERYVHERE!!



Local Taxes as a % of Income Taxes Tax, 1961-2007



As things stand, Municipalities and Regions not Financially Sustainable!



"CANADA'S QUALITY OF LIFE AND ECONOMIC COMPETITIVENESS DEPEND IN PART ON HAVING RELIABLE, EFFICIENT INFRASTRUCTURE THAT IS PROVIDED IN LARGE PART BY THE MUNICIPAL, PROVINCIAL, TERRITORIAL AND FEDERAL GOVERNMENTS."

Federal Budget 2006, Restoring Fiscal Balance in Canada – Focusing on Priorities.





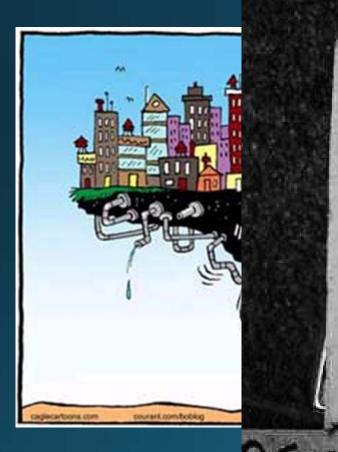




British Columbia's municipalities are paying more than their fair share of policing, housing, waste and water-treatment costs as the federal and provincial governments funnel the financial burden downward, says a report released Thursday.

- worried new bridge
- announces Massey replaced by bridge
- Boom towns could П. tax resources: B.C. municipalities

Aging Infrastructure, Aging Citizens, Aging Systems



The only alternative to bad politics is better politics.

THE GLOBE AND MAIL						
Home News	Commen	ntary Busir	ness Investing	g Sports	Life Arts	
Columnists	Cartoon	Editorials	Discussions	Opinion	Letters to the Edi	
		CHARLES	TAYLOR PRIZE • CRIS	SIS IN EGYPT •	LEADING THINKERS	

Home » News » Commentary » Opinion



GEOFF NORQUAY Health-care funding: How Harper views the Canadian federation

GEOFF NORQUAY Special to Globe and Mail Update Published Friday, Dec. 23, 2011 2:00AM EST Last updated Friday, Dec. 23, 2011 6:25PM EST

"Much of the history of our federation has been defined by the mismatch between provincial responsibilities and their corresponding tax JOBS

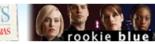
authorities."

IN TUESDAY'S NEWSPAPER RAMP UP YOUR FASHION KUNG FU



NEWS OPINION BUSINESS





SPORTS

On the 2nd day of Christmas, iTunes and The Vancouv five TV episodes including Rookie Blue and more! Click

TRAVEL

TECHNOLOGY

TOPICS

'Solutions' to Cana to provinces: Harp	dian health care problems to be left er	Welcom Here are n search for
BY MARK KENNEDY, POSTMEDIA NEWS	DECEMBER 25, 2011	Canada
Recommend 4 Tweet 1	+1 0 Comment - 14 ShareThis	 'Solution left to pr

ENTERTAINMENT

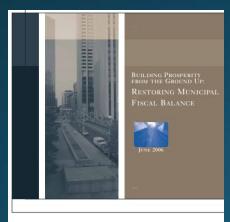
THE GLOBE AND MAIL *

Geoff Norquay Friday, Dec 23,2011

Key Findings

- Federal gevennent expenditures in constant dollars per capita have been declining, while revenues have been increasing. Provincial and temtorial gevennent expenditures have been increasing at a somewhat slower rate than revenues. Only municipal government expenditures have been increasing at a faster rate than revenues.
- Municipal government expenditures have been increasing more rapidly than either foderal or provincial government expenditures. The annual average growth rate in revenues, however, has been highest for the provincial and territorial governments.
- The pattern of municipal government spending changed over the 16-year period, with a growing emphasis on environmental and protection services at the expenses of roads and public transit.
- Federal and provincial tax revenues in constant dollars per capita increased over this v6-year period, while local tax revenues remained fairly flat.
- Federal and provincial/iterational governments rely on personal income taxes, coreporate income taxes and consumption taxes, as well as on other tax and non-tax revenues. Some provincial governments allos key a property tax. Municipal governments rely largely on the propert tax, plus user fixes and provincial and fideral transfers. This suggests that it may be more difficult to prove a provincial/ territorial fiscal intelaince exists than a municipal one, because provincial and berifortial governments have the same revenue-raising bools as the deteral government.
- A greater increase in the relative importance of provincial property taxes for education and a native smaller increase in manipical property taxes may suggest some crowding out of municipal property tax room by the provincial property tax in some provinces.

FCM



Selected Key Findings:

• Municipal Government Expenditures increasing faster than revenues.

(Different reality for senior governments)

- Pattern of municipal government spending changing; with a growing emphasis on environment and protection services, at the expense of roads and public transit.
- Senior government revenues in constant dollars increased over 15 year period, while local taxation revenues remained fairly flat.

The general public perception is that local governments are in "better' shape because they don't (can't) run deficits...

This is illusory!

Strong Fiscal Futures

A Blueprint for Strengthening BC Local Governments' Finance System



Select Committee on Local Government Finance July 2013







The Limits of Property Tax¹⁶

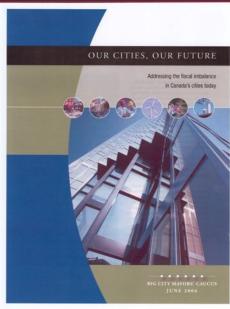
"THE PROPERTY TAX IS INHERENTLY FLAWED AS A SOURCE OF FUNDING FOR CITIES' GROWING NEEDS."

TD Bank Financial Group report, 2002: A choice between investing in Canada's cities or disinvesting in Canada's future.

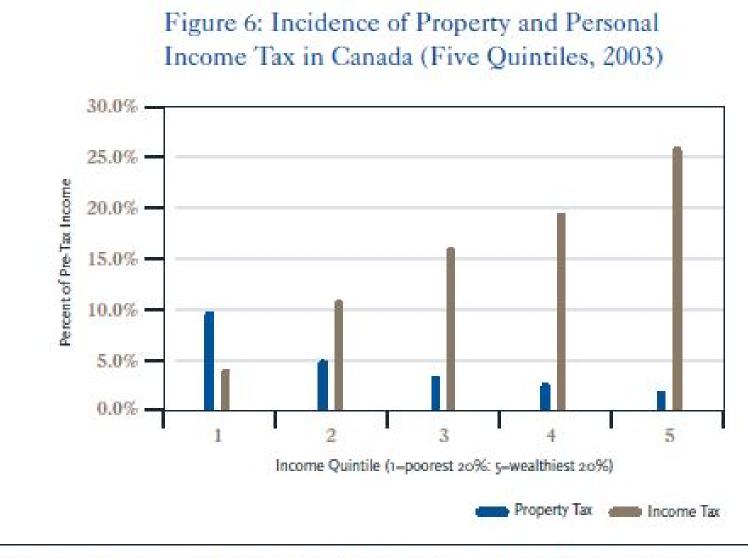


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- Predictable
- Stable
- "We always get our money"



- Weak Relationship with Ability to Pay (Regressive)
- Doesn't Grow with
 - Economy
- Tax on Capital Poor Competitiveness
- Suburban Flight
- "Can't get enough"
- Poor Tool to use for Needed Policy Changes



<image><text><text>

Source: "Detailed average household expenditure by household income quintile for Canada and provinces, 2003", Statistics Canada catalogue number: 620032XDB.



Addicted to Growth

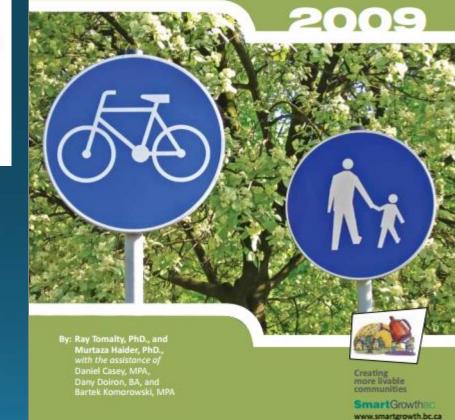
BC Sprawl Report Walkability and Health



The true costs of suburban sprawl

JACK DIAMOND AND DAVID THOMPSON Contributed to The Globe and Mail Published Monday, Nov. 04 2013, 6:00 AM EST Last updated Monday, Nov. 04 2013, 1:14 PM EST





The New Economy

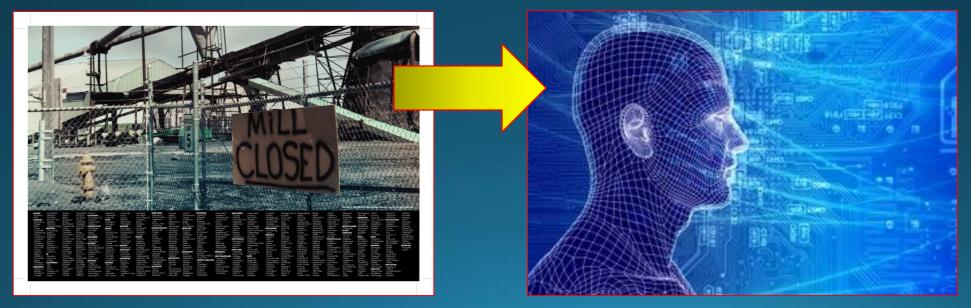
Earning Assets

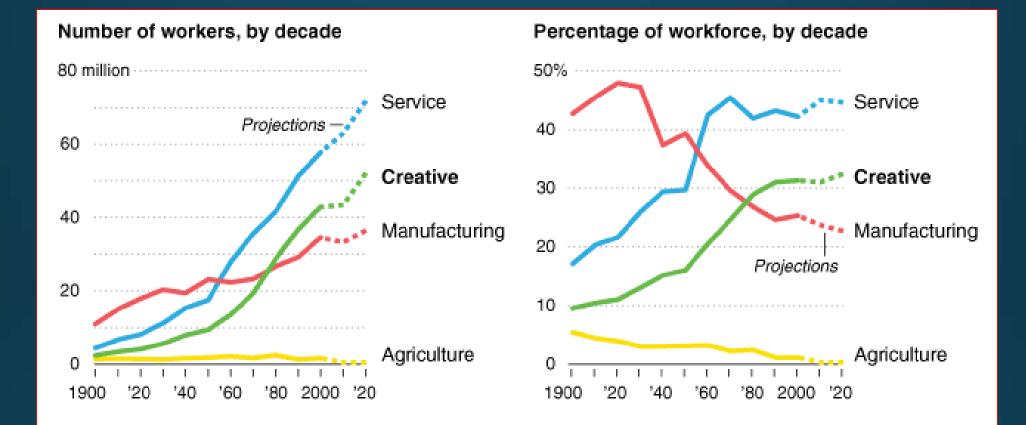
Was

•Machinery •Land •Buildings



•Patents •New Processes •Distribution Channels •Knowledge Base





Percentage of workforce vs. percentage of wages paid in 2006



SOURCE: KEVIN STOLARICK; GRAPHIC BY RYAN MORRIS

In contrast to the limited revenues available to Canadian municipalities, the provincial/territorial and federal governments have access to multiple revenue sources. This diversity of revenue sources, combined with the revenuegenerating potential of these sources, give these other orders of government a significant fiscal advantage.

Government of Canada revenues	Provincial Government revenues	Municipal revenues
 income tax sales tax (GST) Employment Insurance (EI) Canada Pension Plan (CPP) contributions corporate taxes duty and excise taxes liquor other 	 provincial income tax Sales tax property tax corporate tax gasoline and tobacco tax gambling revenues resource royalties federal transfers liquor other 	 property tax business tax user fees intergovernmental grants

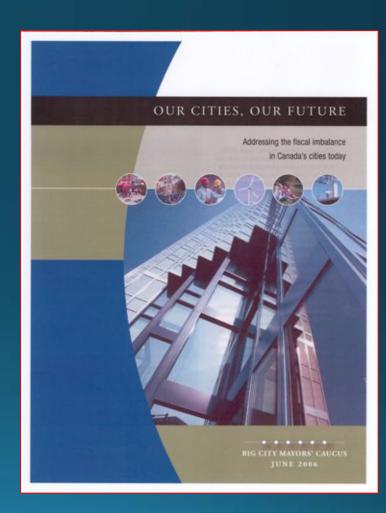
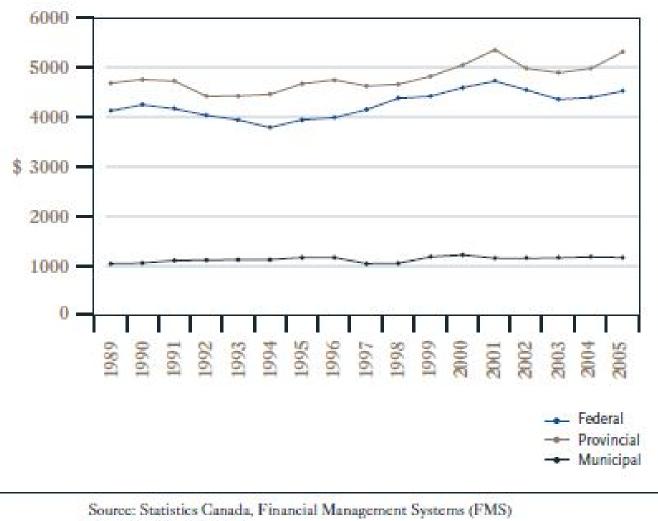


Figure 5: Federal, Provincial and Municipal Government Revenue, Constant Dollars per Capita, 1989-2005



(mimcograph, May 2006)

FCM

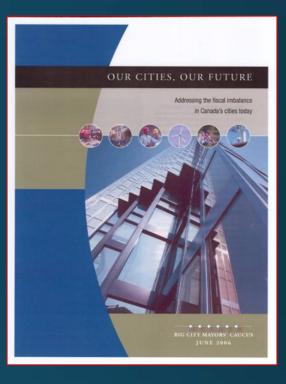
BUILDING PROSPERITY FROM THE GROUND UP

FISCAL BALANCE

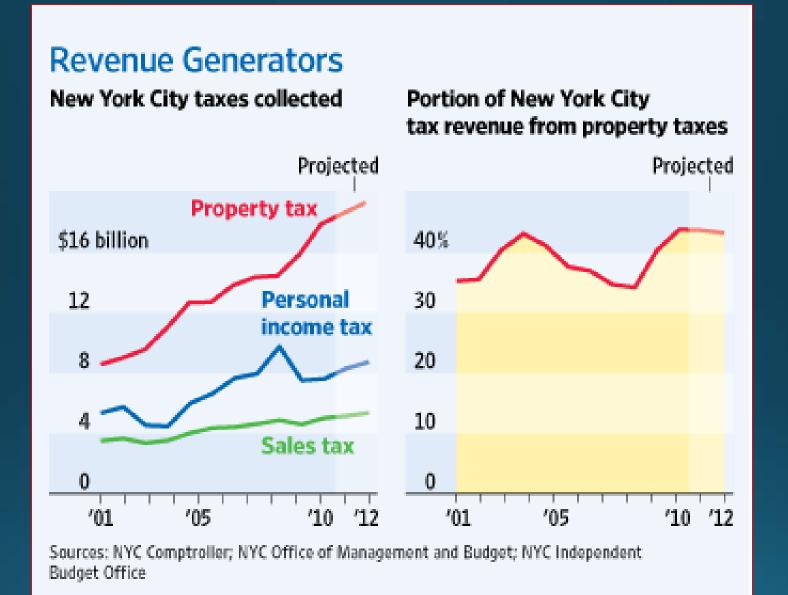
RESTORING MUNICIPAL

11111

Countries	Income	Pr	operty	Sales				Other taxes
				General taxes	Specific goods and services	Taxes on us etc.	e Total sales	
FEDERAL								
Australia	0.0		100.0	0.0	0.0	0.0	0.0	0.0
Austria	56.0		10.0	23.6	3.8	1.7	29.1	4.9
Belgium	86.4		0.0	1.6	7.4	4.3	3 13.3	0.3
Canada	0.0		91.5	0.2	0.0	1.8	3 2.0	6.5
Germany	75.8		17.7	5.4	0.5	0.5	6.4	0.3
Mexico	0.1		89.5	0.0	1.9	0.5	5 2.4	7.9
Switzerland	83.2		16.6	0.0	0.2	0.1	0.3	0.0
United States	5.2		72.6	11.4	5.0	5.8	3 22.2	0.0
UNITARY								
France	0.0		53.2	0.0	7.5	3.4	10.9	35.9
Italy	21.6		13.6	2.5	12.9	7.6	5 23.0	41.8
Japan	44.6		33.0	7.3	8.3	5.3	21.3	1.0
Korea	12.4		51.9	0.0	14.3	5.8	3 20.1	15.6
Norway	88.0		9.4	0.0	0.0	2.5	2.5	0.0
Sweden	100.0		0.0	0.0	0.0	0.0	0.0	0.0
United Kingdom	0.0		100.0	0.0	0.0	0.0) 0.0	0.0
(SLACK, 2005)								
Competing cities	on the global stage h	ave r	nultiple fiscal t	ools with which to	grow wealth.			







bource: The Wall Street Journa

Finally, the property tax is not appropriate for funding local social services. Because these services redistribute income to the poor, income taxes are more appropriate to pay for social services. Table 2 below examines the match between municipal revenue sources and expenditure responsibilities.

Table 2: Relationship Between Expenditures and Revenue Responsibilities in the Canadian Context

TYPE OF EXPENDITURE	RELEVANCE OF PROPERTY TAX	OBSERVATIONS AND OPTIMAL SOURCES OF REVENUES
Fire protection	High	N/A
Solid waste collection and disposal	Medium-High	User fees
Economic development	Medium-High	Some spillovers
Police	Medium	Income tax for externalities
Road maintenance and cleaning	Medium	Complemented by User Fees
Public transit	Medium	User fees, local income tax and transfers
Water and waste water	Medium	User fees
Culture (including libraries)	Medium	Local income tax could have a role
Sports and parks	Medium	Local income tax could have a role
Public housing	Low	General income tax at the provincial level
Immigrant settlement	Low	Federal income tax
Social services	None	General income tax at the provincial level

Source: Adapted from Vaillancourt, 2006 (See Appendix 5)

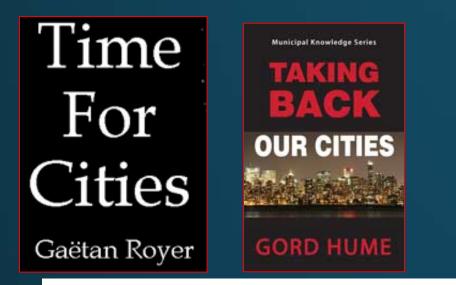
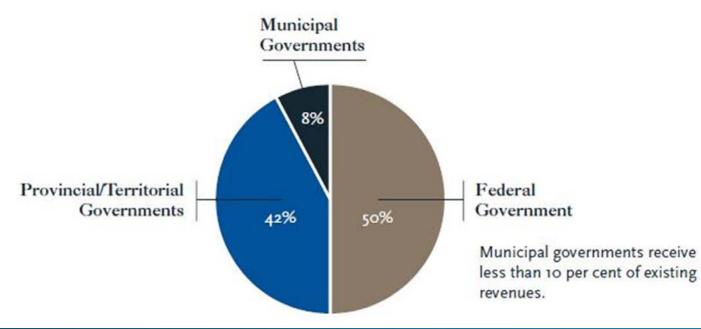
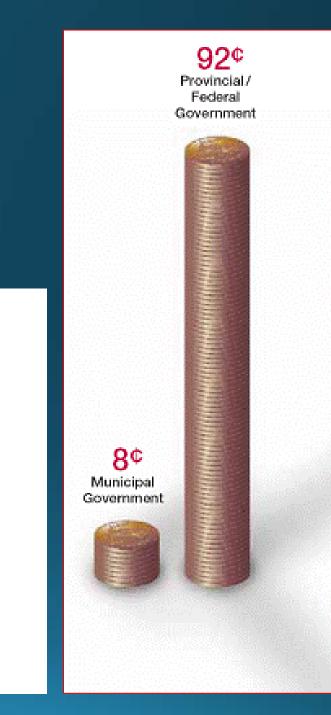


Figure 1: Municipal Government Share of All Tax Revenues





Infrastructure



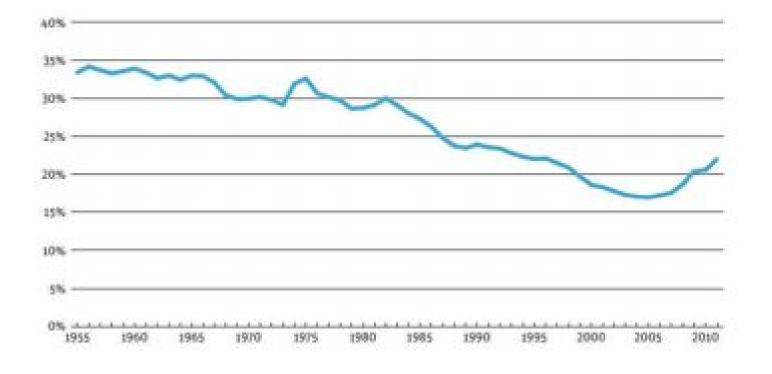
CANADIAN INFRASTRUCTURE REPORT CARD 2012

Highlights



Graph 4

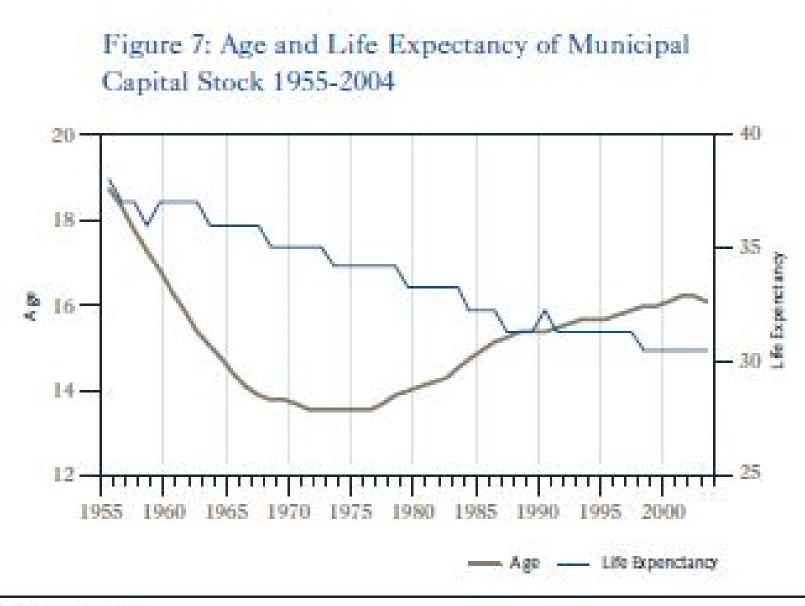
NET PUBLIC INFRASTRUCTURE ASSETS AS PER CENT OF GDP (NET OF DEPRECIATION) 1955-2010⁴

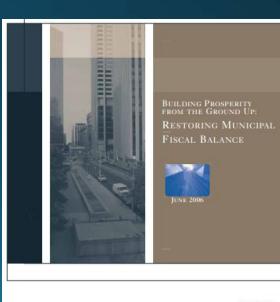




THE FOUNDATIONS OF A COMPETITIVE CANADA: THE NEED FOR STRATEGIC INFRASTRUCTURE INVESTMENT



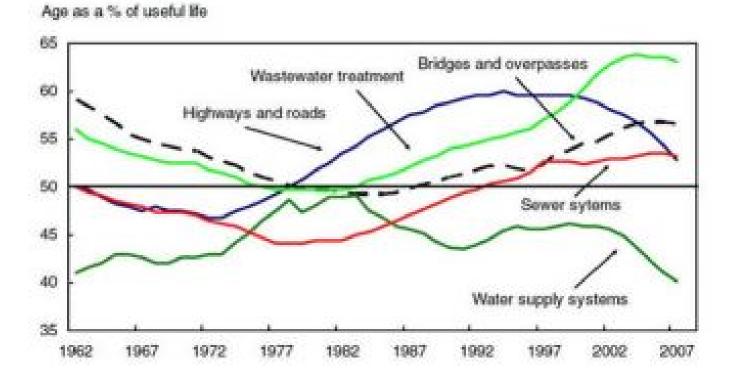




Source: Statistics Canada

FCM

Graph 2 REMAINING USEFUL LIFE OF PUBLIC INFRASTRUCTURE 1962-2007³⁹



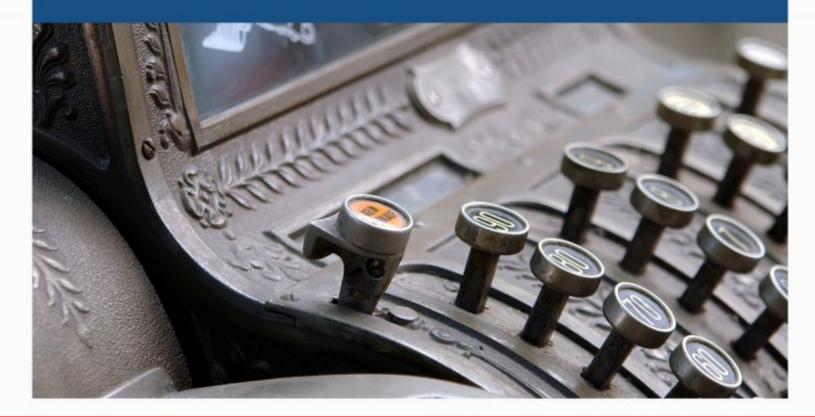


THE FOUNDATIONS OF A COMPETITIVE CANADA: THE NEED FOR STRATEGIC INFRASTRUCTURE INVESTMENT



Public Approvals Required

Raising Capital



"A Choice Between Investing in Canada's Cities or Disinvesting in Canada's Future"

(TD Bank Financial Group, April 2002) and The Greater Toronto Area (GTA): Canada's Primary Economic Locomotive in Need of Repairs (TD Bank Financial Group, May 2002).

A Penny Now or a Dollar Later

Bank

Group

"A Staggering Conclusion"

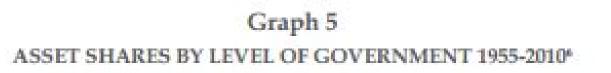
"Deficit between \$50 B to \$570B" "...need to significantly increase investment in public infrastructure or see infrastructure continue to decay."

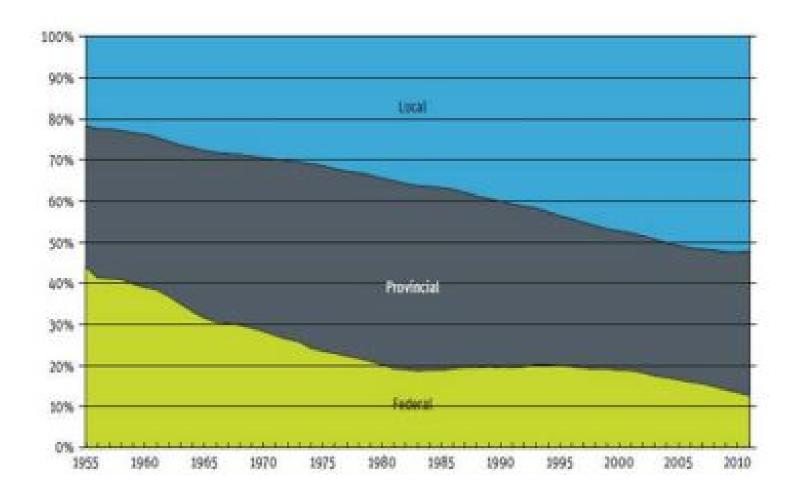
Just to maintain the current infrastructure stock at the 2011 levels as a per cent of GDP would require an ongoing annual investment level of 2.9 per cent of GDP—a higher level than was achieved in the peak year of the recent stimulus program. Obviously, to achieve a higher level of public infrastructure (in terms of both capacity and condition) would require even more investment.

Given the linkage between infrastructure investment and productivity, it is clear that Canada has no choice but to make infrastructure investment one of its highest priorities.



THE FOUNDATIONS OF A COMPETITIVE CANADA: THE NEED FOR STRATEGIC INFRASTRUCTURE INVESTMENT





Ф сорпест вгарсие

THE FOUNDATIONS OF A COMPETITIVE CANADA: The Need for Strategic Infrastructure Investment



CANADA'S CITIES AND COMMUNITIES: A NATIONAL PRIORITY

A NEW WAY OF THINKING IS URGENTLY REQUIRED—ONE THAT PUTS THE AFFAIRS OF CITIES FRONT AND CENTRE ON CANADA'S ECONOMIC AND POLICY RADAR SCREENS.

TD Bank Financial Group report, 2002: A choice between investing in Canada's cities or disinvesting in Canada's future.



"THE FEDERAL AND PROVINCIAL/TERRITORIAL GOVERNMENTS HAVE A SIGNIFICANT FISCAL ADVANTAGE OVER MUNICIPALITIES: THEIR REVENUES ARE VARIED, WIDE-RANGING, ELASTIC AND GROW WITH THE ECONOMY."

FCM Big City Mayors' Caucus report, 2006: Our Cities, Our Future: Addressing the Fiscal Imbalance in Canada's Cities Today.





JOBS • GROWTH • PROSPERITY

BUDGET 2014



"Senior Government Grant" monies are available for Council to use to lower property taxes?





International Perspectives on Public Sector Performance Management





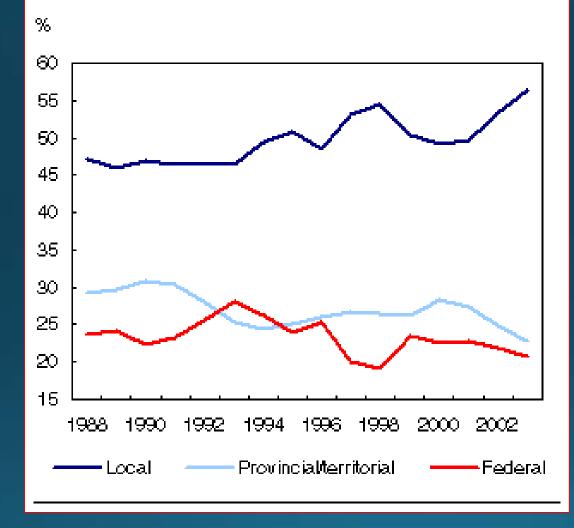




Table 1. Allocation to the Provinces, Territories and First Nations of the GTF Funds (in millions) for each fiscal year⁸

		Fiscal year						% of \$5
		05-06	06-07	07-08	08-09	09-10	Total	billion
Provinces and territories	Alberta	\$57.2	\$57.2	\$76.3	\$95.4	\$190.8	\$476.9	9.54
	British Columbia	\$76.3	\$76.3	\$101.7	\$127.1	\$254.2	\$635.6	12.71
	Manitoba	\$20.1	\$20.1	\$26.8	\$33.5	\$66.9	\$167.3	3.35
	New Brunswick	\$13.9	\$13.9	\$18.6	\$23.2	\$46.4	\$116.1	2.32
	Newfoundland and Labrador	\$0.0	\$19.7	\$13.2	\$16.5	\$32.9	\$82.3	1.65
	Northwest Territories	\$4.5	\$4.5	\$6.0	\$7.5	\$15.0	\$37.5	0.75
	Nova Scotia	\$17.4	\$17.4	\$23.2	\$29.0	\$58.1	\$145.2	2.90
	Nunavut	\$4.5	\$4.5	\$6.0	\$7.5	\$15.0	\$37.5	0.75
	Ontario	\$223.9	\$223.9	\$298.5	\$373.1	\$746.2	\$1,865.6	37.31
	Prince Edward Island	\$4.5	\$4.5	\$6.0	\$7.5	\$15.0	\$37.5	0.75
	Quebec (not incl. Bill C-66)	\$138.1	\$138.1	\$184.2	\$230.2	\$460.4	\$1,151.0	23.02
	Saskatchewan	\$17.7	\$17.7	\$23.6	\$29.5	\$59.1	\$147.7	2.95
	First Nations	\$7.5	\$7.5	\$10.0	\$12.0	\$25.0	\$62.6	1
	Yukon	\$4.5	\$4.5	\$6.0	\$7.5	\$15.0	\$37.5	0.75
	Reported total	\$600	\$600	\$800	\$1,000	\$2,000	\$5,000	100%

Share of infrastructure investment by level of government





Statistics Statistique Canada Canada





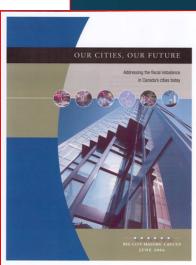
Municipal behaviour has been "characterized more by the outstretched hand than the upraised fist."

Richard Bird(ed.), *Who Decides/ Government in the New Millenium*, Montreal, C.D. Howe Institue, August 2004, p.14. ; as cited in Tindal and Tindal, p.206.

Potential revenue sharing with cities

	1 Per Cent of Total Shared with Cities	5 Per Cent of Total Shared with Cities
Personal Income Tax	\$ 1.4 billion	\$ 7.1 billion
Corporate Income Tax	\$ 373 million	\$1.9 billion
Goods and Services Tax	\$ 393 million	\$2.0 billion

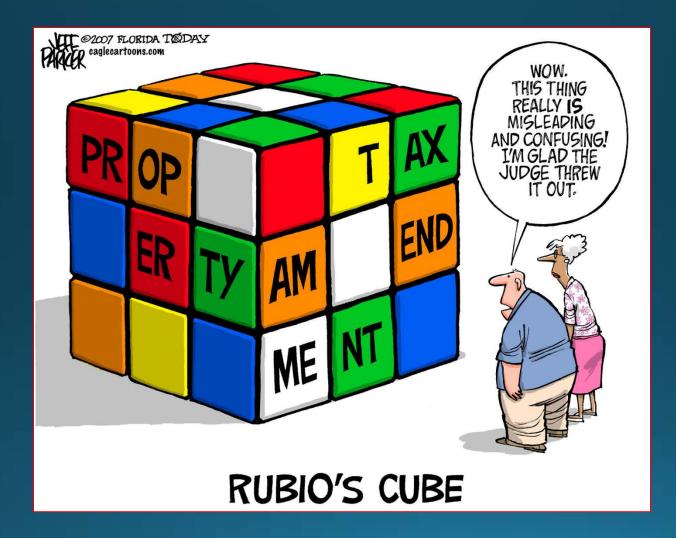
(CITY OF EDMONTON, 2006)



Property Taxes and Assessments



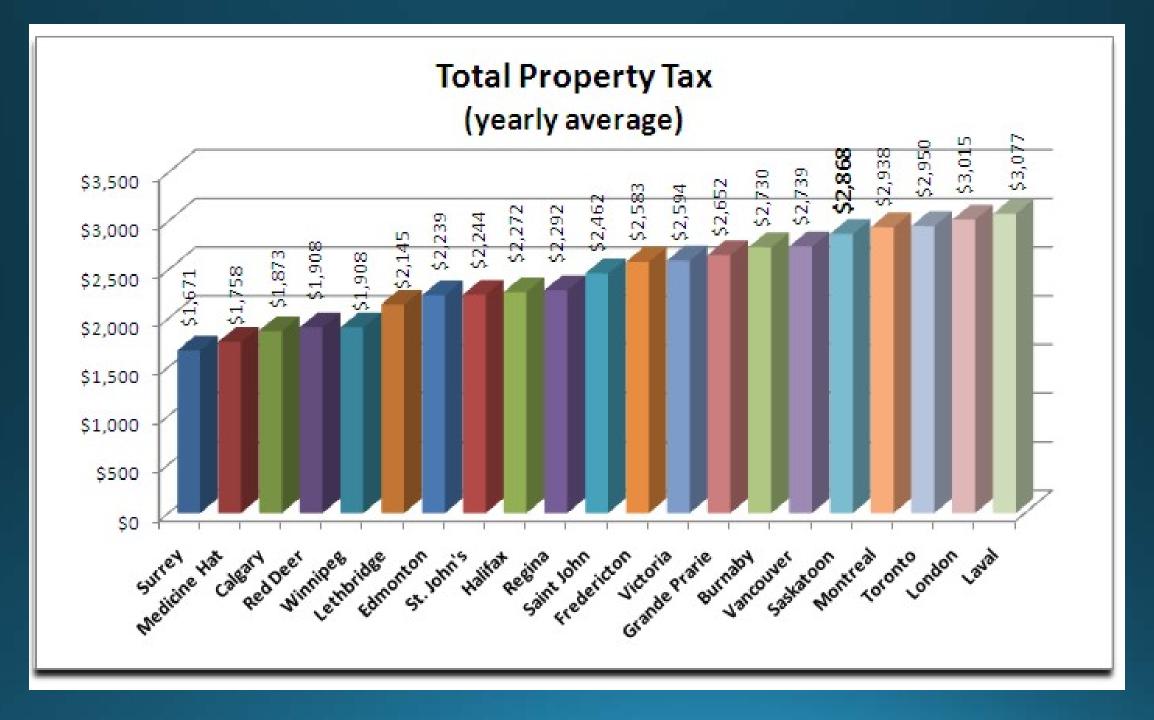
Nobody Understands this Stuff (or wants to)

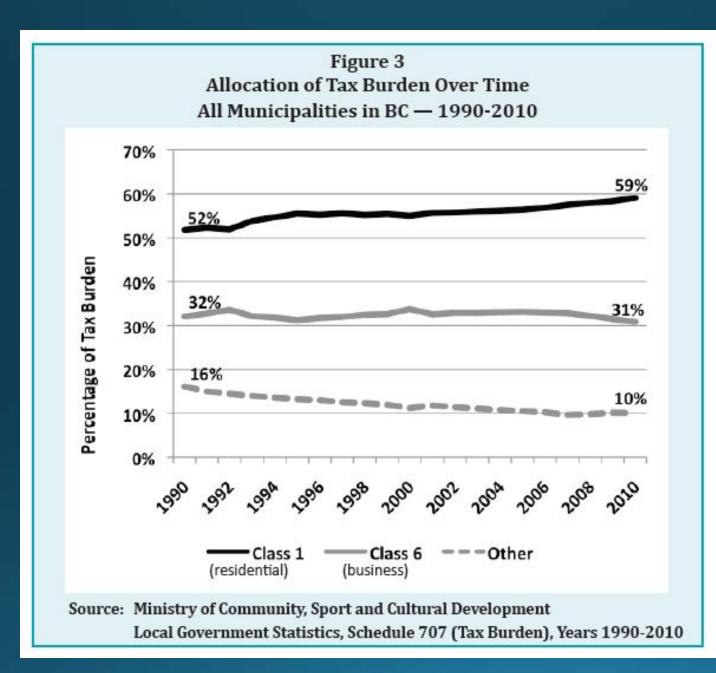




Report reveals rising assessments pushing up property tax bills across BC

VICTORIA Feb 06 2006: The Canadian Taxpayers Federation (CTF) released its first property tax report in British Columbia, "The Property Tax Bite: Capping Property Taxes to Protect Homeowners." Sara MacIntyre, provincial director for the CTF notes, "Our report confirms what most homeowners already know, as their assessments increase, so too do their property tax bills. Municipalities are not adjusting mill rates to shield ratepayers from wild upswings in the real estate market,"







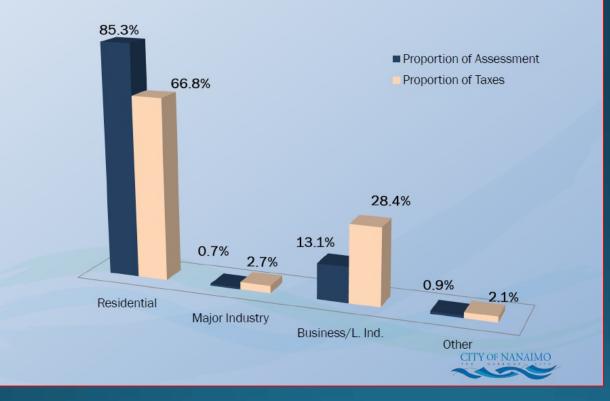
Businesses and Industry usually pay more for property taxes than residences because:

(a) They can afford it.
(b) They don't vote.
(c) They always have.
(d) All of the above.
(e) None of the above.



Charter now Requires Rationale

Comparison of Assessment to Taxes Levied - 2011



http://www.nanaimo.ca/assets/Departments/Finance/Budget~and~Financial~Reports /Budget~Information/DirectorofFinancePresentation.pdf

Who Pays is NOT who Says The .1%

In 2010 the top 32 taxpayers (.09 percent) paid 22 million dollars or 17.1 percent of all taxes.

Source: City of Nanaimo

People of Campbell River, it's time to take control of our City before it's too late.

In spite of what our City Council and City Hall staff say and want us to believe, our city is broke. Previous Councils and city staff have taken money from our reserves for the future to pay for the present day to day operations of the city. (Isn't that a great way to run the household!!) There isn't even enough money left in the kitty to pay for repairs to the roofs at the works yard but yet the last city council used one of their last days in office to ok over one million additional dollars on Robron Park (This brings that project up to somewhere around \$3 million - a project that the voting taxpayers of Campbell River voted down two elections ago.) The last city council (that includes four of the present council) spent an endless amount of time defending the number of City managers but never have I seen any description of what each of them does nor how many trench workers that they each manage. The City Budget, "tax hikes, service cuts or both." The City says that there is a budget shortfall of between \$550,000.00 and \$1.85 million for 2012 and yet they saw fit to spend in excess of \$ 400,000.00 to purchase the house next to Frank James Park and Sybil Andrews cottage. (I tried to find out on Monday, from City Hall, just how much was paid but the manager that knew the amount guit his job last week.) "Housing values down and taxes up." Isn't that a headline that will entice new people to move to Campbell River? "City errors attributed (a result of) staff turnover". So why can't City Hall keep managerial staff? If the Mayor and council want to find out the real answer to this last point just ask present and past city hourly staff. Staff are only as good as their bosses.

Please come out to the next United Ratepayers' meeting at the Sportsplex on Thursday Feb. 2nd at 8.00 P.M. and let's see if this council really wants to be the solution. *Contact me, Lorne Harron, at 250-286-1731.*

COURIER-ISLANDER

2012-Feb -01



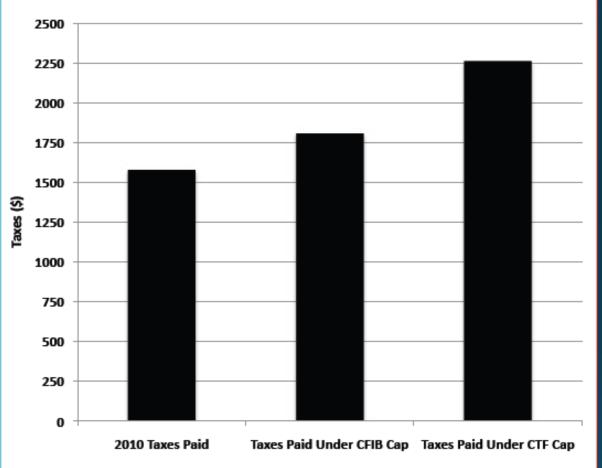
T-11----TL

Life is about to get more expensive for British Columbians, the Canadian



COMMENT ON FISCAL MANAGEMENT IN BRITISH COLUMBIA'S MUNICIPALITIES

Figure 4 Impact of Tax Caps on Homes Valued at \$524,000 2010 Rates -- BC Average (all municipalities)



Variable property tax payment only. Does not include parcel taxes or user fees.

Sources: Ministry of Community, Sport and Cultural Development Local Government Statistics: Schedule 704 (2010 Taxes & Charges), Schedule 707 (2010 Assessments, Tax Rates & Taxes) BC Real Estate Assocation News Releases (BC Average home assessment)



BUSINESS

IN CANADA

Canada: Thousands of Public Employees 3800 3700 man 3600 3500 3400 3300 3200 3100 3000 2900 2800 2700 May-05 Sep-05 Jan-06 Sep-06 Jan-07 Jan-07 Sep-07 Jan-09 May-09 Sep-09 Jan-10 May-10 Sep-11 Jan-11 Jan-12 Jan-12 Jan-12 Sep-11 Jan-12 Sep-11 Jan-12 May-13 May-13 May-13 Jan-05

https://businessincanada.com/2013/06/17/harper-needs-to-stopausterity-britain-camero/

CANADIAN BUSINESS

PUBLIC VS PRIVATE EMPLOYMENT

Home > Blogs & Comment > Chart: Public sector employment growth outpacing private

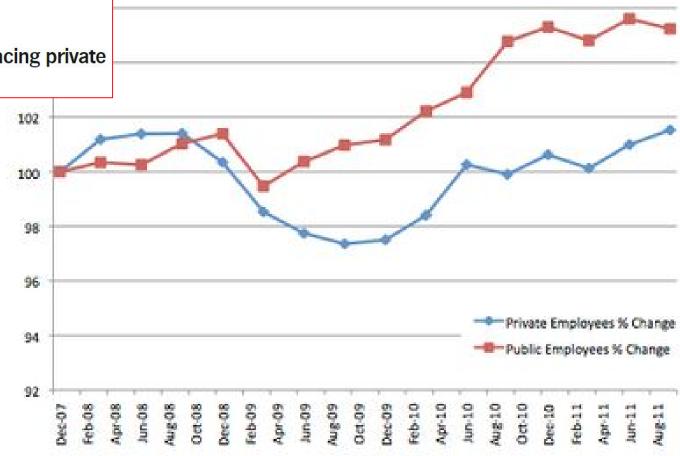
Blogs & Comment

Home

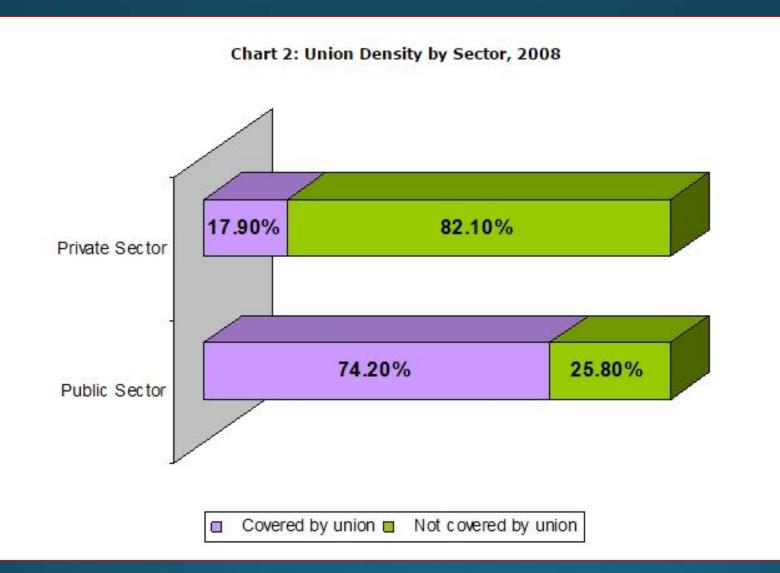
Chart: Public sector employment growth outpacing private

News Innovation Leadership Technology CB Insights Lifestyle @cdnbiz PROFITguide.cc

Statistics Canada has reported that public sector employment has grown much more rapidly.



http://www.canadianbusiness.com/blogs-and-comment/chart-public-sector-employment-growthoutpacing-private/

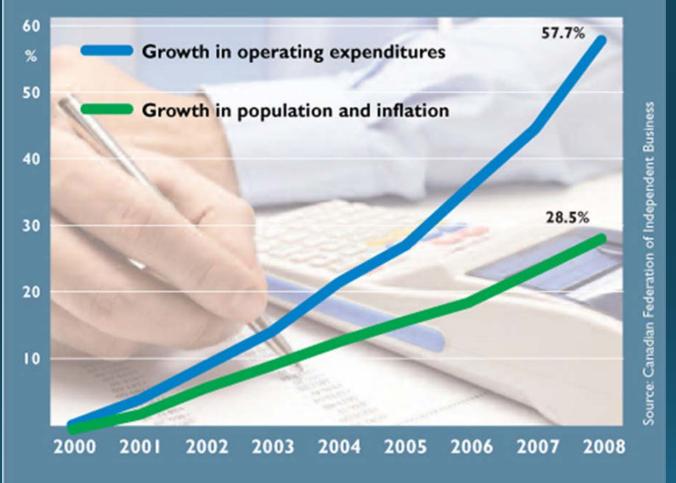


https://www.google.ca/search?q=Public+sector+employment+in+canada&rlz=1C2CHFX_enCA558CA558&biw=1366&bih=667&sour ce=lnms&tbm=isch&sa=X&ei=w62YVILtCdLSoATqyoA4&ved=oCAcQ_AUoAg#tbm=isch&q=Canada+public+vs+private+union+rep resentation&facrc=_&imgdii=_&imgrc=HycoSHZ_R9obyM%253A%3BTjYIM72JMPfKeM%3Bhttp%253A%252F%252Flibgwd.cns.yo rku.ca%252Fgwd%252Fwp-content%252Fuploads%252FUN_picture-

14.jpg%3Bhttp%253A%252F%252Fwww.genderwork.ca%252Fgwd%252F%253Fpage_id%253D27%3B565%3B385

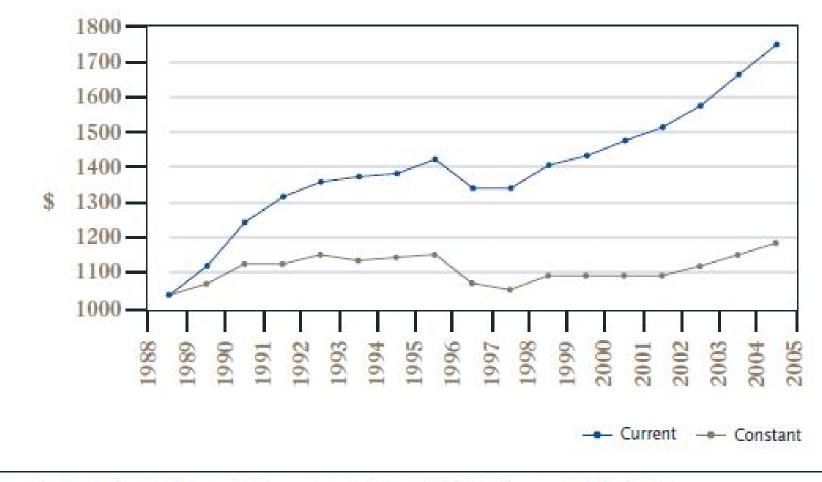
Business targets rising municipal costs

POPULATION AND INFLATION GROWTH



The Canadian Federation of Independent Business tracks municipal spending.

Source: Parksville Qualicum Beach News Published: January 10, 2012 4:00 PM Figure 2: Total Municipal Expenditures in Canada, Current and Constant Dollars per Capita, 1988-2004







FCM

👚 - News Releases

NEW B.C. CORE REVIEW REPORT SHOWS CITY WAGE EXPLOSION

BC Public Sector Compensation Review

October 2014



f Share 9 😏 Tweet

weet 195

VANCOUVER, B.C.: A new provincial government report confirms the Canadian Taxpayers Federation's (CTF) long-standing suspicion: municipal governments are overpaying their staff compared to both the province and the private sector. The 88-page report was prepared by Ernst & Young as part of the B.C. Government's core review process, and obtained by the CTF over the weekend.



The report's major finding was especially welcomed by the CTF: "The [provincial] government should do what is necessary to bring municipal government compensation into alignment over time, including using financial levers if necessary" (p. 4).

http://www.taxpayer.com/news-releases/new-b.c.-core-review-report-shows-city-wage-explosion



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The Voice of British Columbia Local Government

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Home / What's New / News Archive / 2014 Archive / For Councils and Boards: President Martin Responds to Compensation Review

For Councils and Boards: President Martin Responds to Compensation Review

Sep 16, 2014

A report commissioned by the provincial government comparing levels of public sector compensation was leaked to the media yesterday. The report was undertaken by Ernst & Young and is now available on the Province of British Columbia's <u>Core Review website</u>. I encourage local governments that have not yet reviewed the report to do so. I also want to share the perspective of UBCM's Executive on the approach and content of the report.



Follow Us On





In Sentember of 2013 BC local governments unanimously endorsed the Strong

B.C. cities call municipal pay review flawed, biased



Community, Sport and Cultural Development Minister Coralee Oakes (left) and Union of B.C. Municipalities president Rhona Martin (right) at the 2013 UBCM convention. — Image Credit: Black Press File Photo

http://www.abbynews.com/news/276201171.html

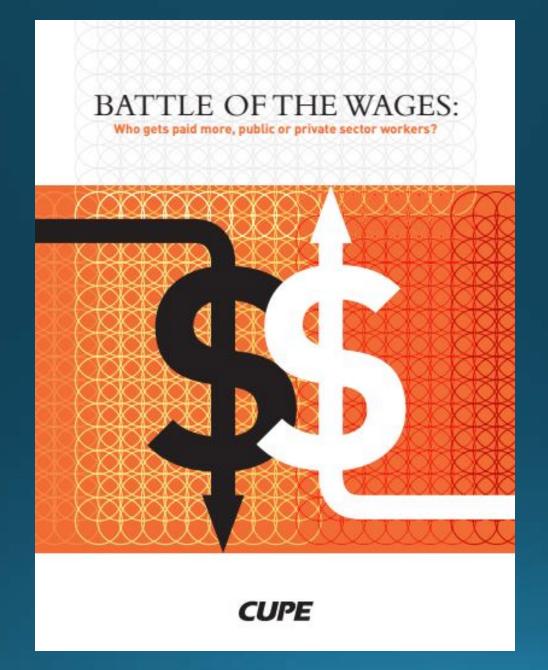


Figure 10

Scatterplot of public and private sector average pay for women and men

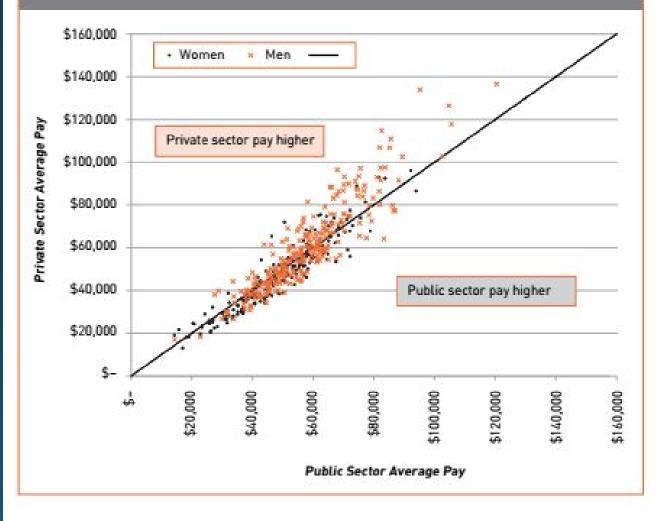
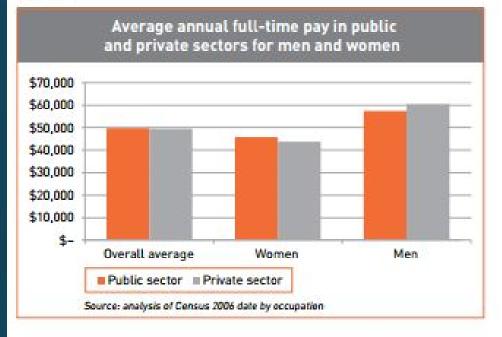


Figure 1



Instead, average pay is remarkably similar, with the public sector average at \$49,655, only 0.5 per cent or \$248 higher than the \$49,407 average for similar jobs in the private sector.⁴

While *overall* average pay is similar, public sector wage scales are *very different* than the private sector for different groups and occupations. Public sector pay is much more equitable in relation to all characteristics analyzed, not just gender.

"CFIB didn't apply any standard statistical Tests to ensure reliability in its selection or use of data."

Problems with the CFIB's Wage Watch report

The CFIB's "Wage Watch" report has gained considerable media attention, but few looked at the study in detail. Some of those who did were highly critical of their methods and suspicious of the results.

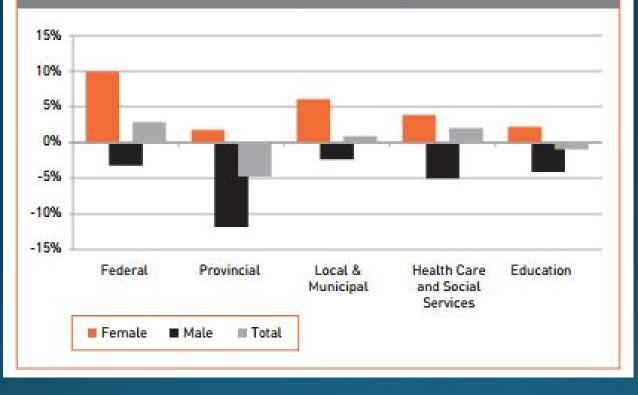
For instance, the study doesn't report wages for any actual specific occupations, but only the overall averages they aggregated for all occupations using their own calculation methods. Because public and private sectors have very different wage scales and distributions, it is wholly inappropriate to apply these overall averages to all occupations for any region.

The CFIB didn't apply any standard statistical tests to ensure reliability in its selection or use of data. As a result, there's no confidence that their results, particularly for the many small sample and populations they report, can be considered statistically reliable.

The overall averages calculated by the CFIB are also influenced by including a number of occupations with a large number of lower paid private sector workers, but few in the public sector. For instance, there are over 340,000 retail sales clerks, salespersons and grocery clerks working in the private sector but only one per cent of that number working in these occupations in public sector workplaces. Because this is a group with relatively low wages, it has an impact on overall averages.

Figure 4

Public/private sector average wage difference by major level of government





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	Articles News releases	Appeared in De						
2	Commentaries	Authors:						
	Magazine <i>s</i>		Niels Veldhuis					
	Search	Release Date:	Release Date: December 16, 2011					
		BC Premier Ch	risty Clark's rec	ent announcemei	nt that her governn	nent		

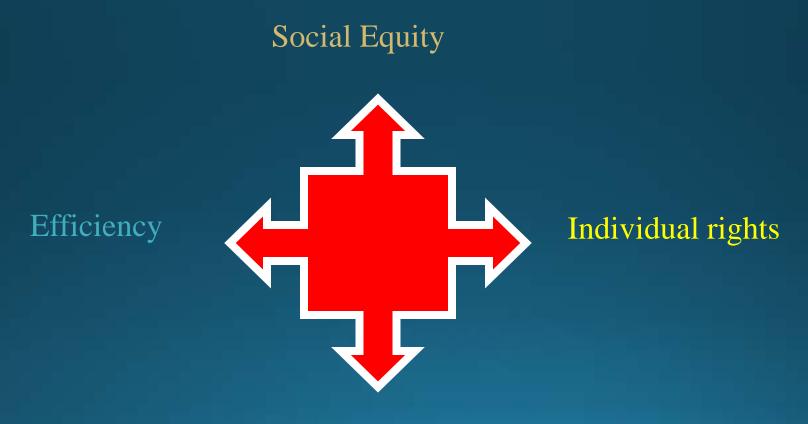
will create an auditor general for local government (AGLG) is a ray of good news for British Columbians. After all, local governments across the province spend nearly \$10 billion of our hard-earned money annually with little real scrutiny.

"The AGLG will focus on finding the biggest benefits for taxpayers by helping local government be as efficient as they possibly can be."

Premier Clark

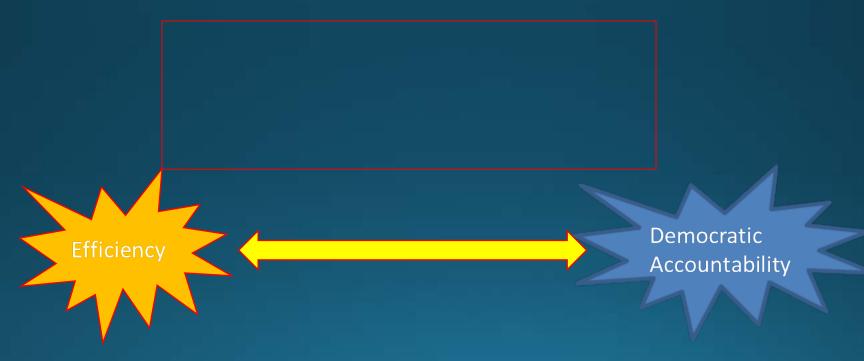


Assessing Competing Values



Representational

The tension between efficiency and accountability. *the* central question in all of public administration



Peter Self, *Government by the Market: The Politics of Public Choice*, Boulder, CO Westview, 1993, and Peter Aucoin, The New Public Management: Canada in Comparative Perspective, Montreal, IRPP, 1995.

"No one pretends that democracy is perfect or all-wise. Indeed, it has been said that democracy is the worst form of Government except all those other forms that have been tried from time to time; " *~Sir Winston Churchill~*

Many "inefficiencies" are structural

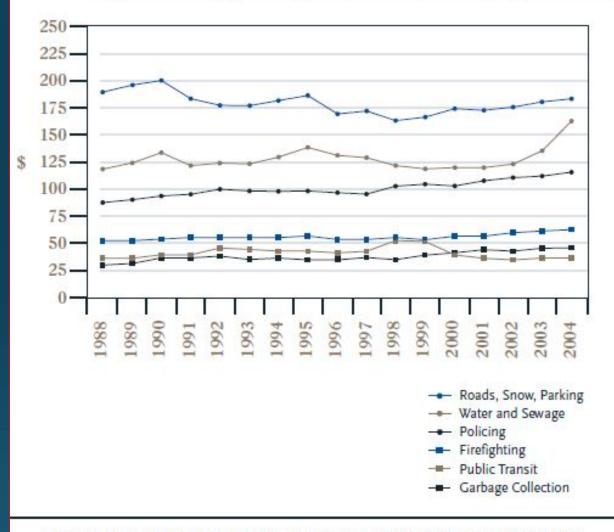


Protective Services Parks, Recreation and Culture Public Works





Figure 3: Selected Municipal Government Expenditures, per Capita Constant Dollars, 1988-2004



Source: Statistics Canada, Financial Management Systems (FMS) (mimeograph, May 2006)



Municipal Auditor General Context Paper

Background and context to the proposed Office of the Municipal Auditor General under consideration by the Province of British Columbi

Prepared by: Union of British Columbia Municipalities



July, 2011



Sustainable Service Delivery AKA: What is Asset Management?

 Integrated approach involving planning, engineering and finance to effectively manage existing and new municipal infrastructure in a sustainable manner to maximize benefits, reduce risk and provide satisfactory levels of service to the community user in an environmentally and ecologically responsible manner. (National Asset Management Working Group)

What would we do if we really knew what we were doing – Policy Analysis / Informed, Non-Partisan Involvement



... "Money, money everywhere... but not a cent to think."



Mike Reid

The Problem with Defining Core Services

http://ips.ac.nz/publications/files/833ae3cfa2e.pdf

= "Can't Obviously Re-Establish"

(levelofservice)

Self-fulfillment Selfneeds actualization achieving one's full potential including creative activities Esteem needs: prestige and feeling of accomplishment Psychological needs **Belongingness and love needs:** intimate relationships, friends Safety needs: security, safety Basic needs **Physiological needs:** food, water, warmth, rest

Social Cultural Parks and Recreation Environmental Protection Protection of Persons and Property Fire, Police, Emergency Managemen Traditional -Roads, Rates, Rubbish

Original and Most Aligned Role of Property Taxes

Typical Community Hierarchy of Needs

Maslow's Heirarchy of Needs



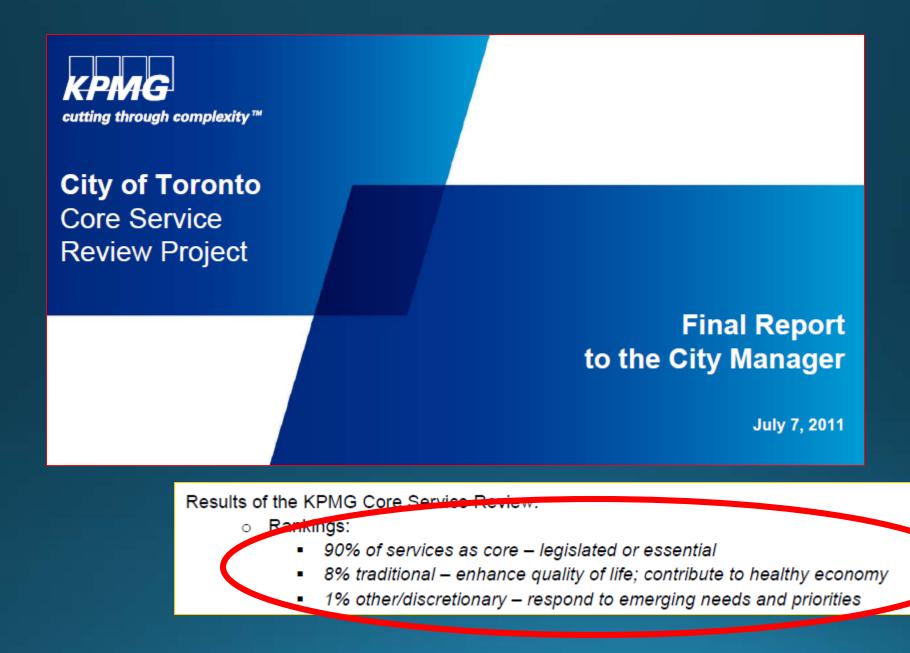


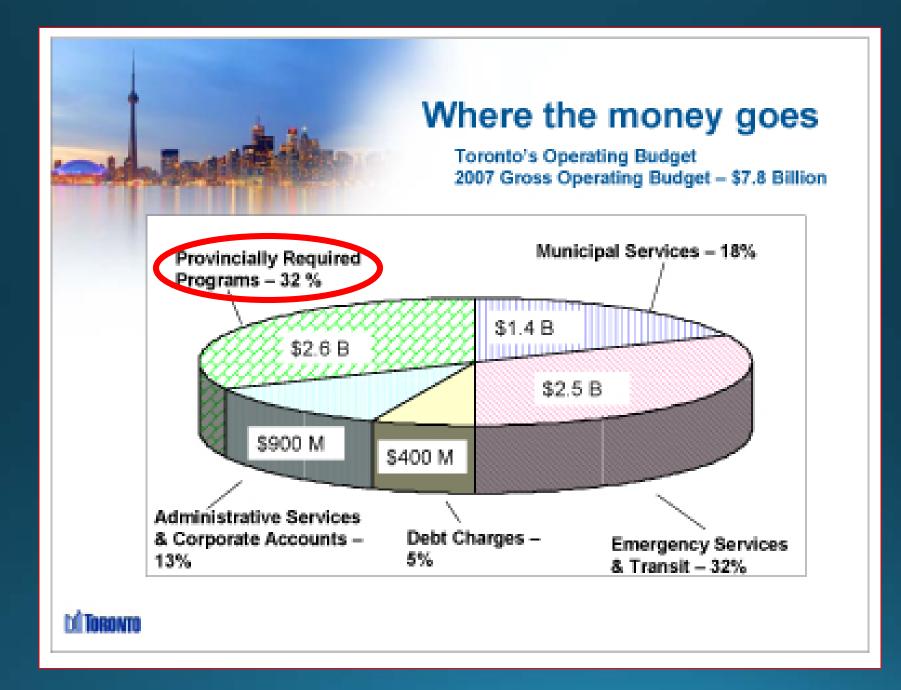
Ford's 'gravy' is mighty thin Published On Fri Jul 22 2011 Source:

Published On Fri Jul 22 2011 Source: thestar.com



Mayor Rob Ford's credibility has taken a devastating hit through his "core service review." While painful to watch, it has been an instructive process. Despite the mayor's oft-repeated contention that Toronto city hall is awash with bureaucratic "gravy," the consultants assigned to help the city balance its books have come up with a long list of service cuts, and few easy savings. Many of the options facing this city are ugly.





Mission City Record - News

O COMMENTS

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Core services review price tag estimated \$100,000



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By Adrian MacNair - Mission City Record

Published: January 24, 2012 11:00 AM Updated: January 24, 2012 11:19 AM

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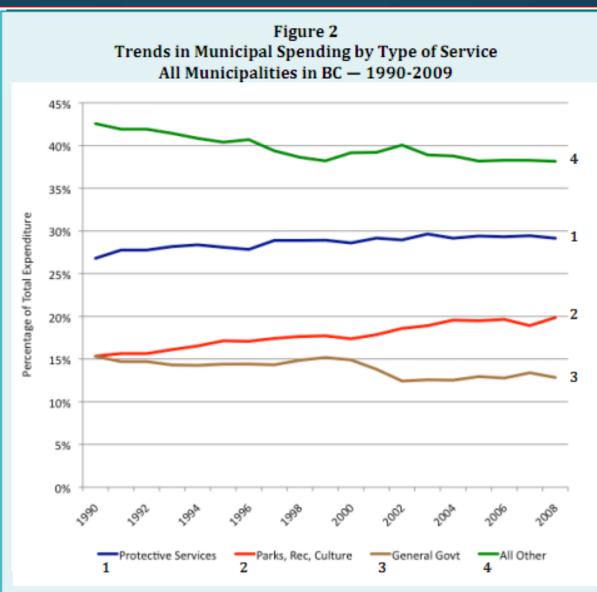
Table 1: Distribution of Municipal Expenditures by Category, Canada, 1988 and 2004

	1989	2004
General Administration	9.9	8.8
Protection	14.8	16.7
Transportation	22.3	19.5
Health	2.0	2.5
Social Services	7.4	10.2
Education	0.5	0.4
Resource Conservation	2.1	1.9
Environment	14.6	18.1
Recreation/Culture	11.6	12.3
Housing	1.8	3.7
Regional Planning	2.1	1.8
Debt Charges	95	74.0
Other	1.6	0.1
TOTAL EXPENDITURES	100.0	100.0



Source: Statistica Canada, CANSIM, table 385-0004





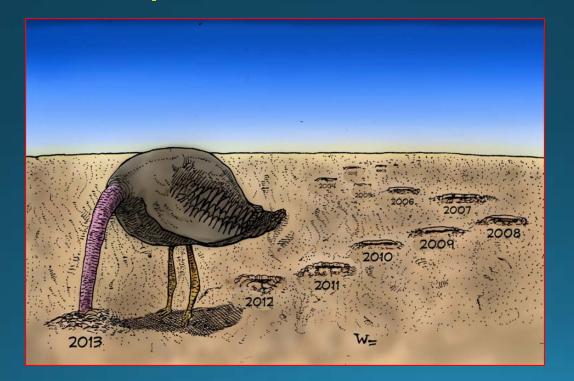
Source: Ministry of Community, Sport and Cultural Development Local Government Statistics, Schedule 402-Expenses, Years 1990-2009

Note that total operating expenditures in 2009 are net of reported amortization figures. These figures were calculated and reported by municipalities beginning 2009, pursuant to the PSAB 3150 standard.



CANADIAN PUBLIC EI	LUNION OF MPLOYEES COLUMBIA					SEARCH	
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types of bi "The name services ar of promoti	ased reviews sa core service re nd the sale of cit ng the privatiza	ys O'Neill. view has b y infrastru tion of put	ecome a trendy nar cture. Cons <mark>ulti</mark> ng fi plic service work an	ng awareness to the me for privatization, i rms are commonly ir d often produce repo ed officials to make c	reduced h the business orts with the	Related News Nanaimo city workers ratify deal Dec 19, 2014 NANAIMO - CUPE Local 401 and Nanaimo have reached a new the collective agreement. The deal co	the City of ree-year

There are lots of options for cutting costs, and we should continuously pursue them – however; this is not ultimately a technical or managerial exercise - they all rely upon political will.



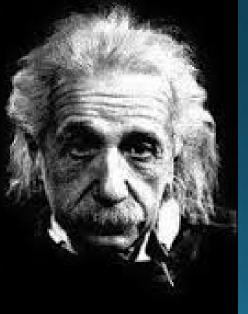


A plan by the B.C. Lottery Corporation to save millions in staffing costs backfired and cost the corporation \$25 million, a government audit has found.

Former B.C. lottery chief repays \$55,000 in

Solution

"WE CANNOT SOLVE OUR PROBLEMS WITH THE SAME THINKING WE USED WHEN WE CREATED THEM"





106

81

25

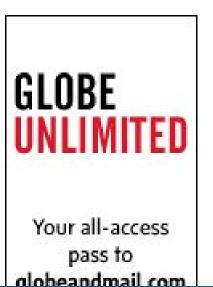
Tory promises to find inefficiencies in city services, keep taxes in check

Print,

AA

ELIZABETH CHURCH - CITY HALL BUREAU CHIEF The Globe and Mail Published Tuesday, Oct. 14 2014, 8:42 PM EDT Last updated Tuesday, Oct. 14 2014, 8:42 PM EDT





John Tory is promising no services will be cut if he is elected, saying he would keep tax increases at or below the rate of inflation by finding efficiencies and wringing more money for Toronto out of the federal and provincial governments.

8+1

The promise – which echoes Mayor Rob Ford's pledge four years ago when he became mayor to "stop the gravy train" – came on Tuesday during a debate with rival Olivia Chow at the Canadian Club.

Stop Spending so much Money

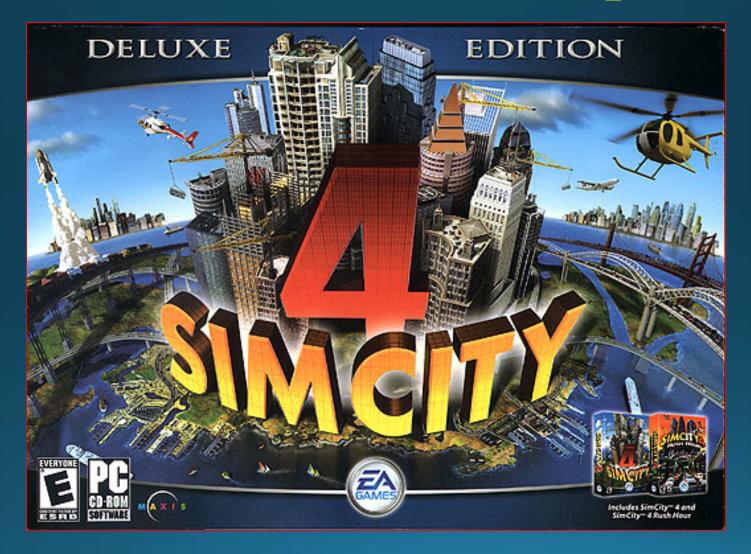




© 2002 Ted Goff www.tedgoff.com

"In an effort to cut costs, we've decided not to pay our bills."

Shared and Collective Responsibility



Contractual; Statutory and Common Law Obligations









2014-2018 City of Nanaimo Financial Plan as adopted by Council on May 12, 2014

A Plan is just a waste of taxpayer resources if its not followed Significant changes in course require a powerful and sustained effort over considerable time – evolution is preferable to revolution.

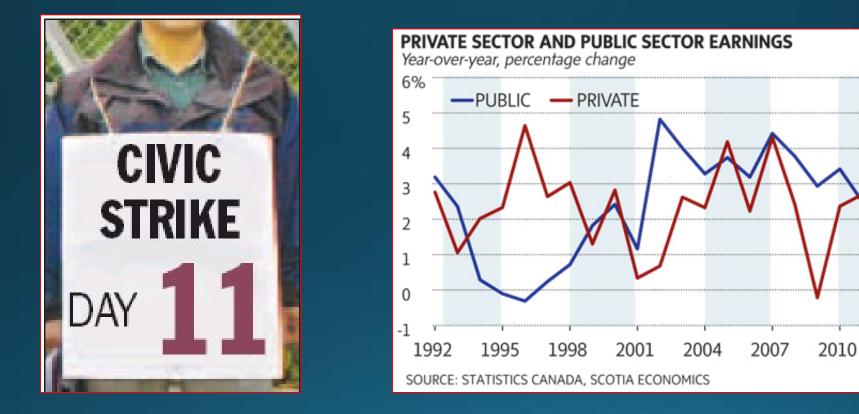


Outdated, Slow, Very Expensive, Unresponsive

Public Sector Cuts



It's much more about Flexibility, Productivity and Overhead than Money



The Globe and Mail; Jan 02, 2012



old men plant trees whose shade they know they shall never sit in." Greek Proverb

"Being responsible sometimes means pissing people off."

Gen. Colin Powell

Your representative owes you, not his industry only, but his judgment; and he betrays instead of serving you if he sacrifices it to your opinion.

Edmund Burke, 1729-1797



Strengths The Potential Ways to Solutions



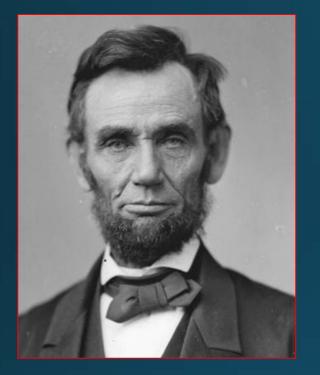
Barn Raising



Vending Machine vs. Barn raising

Rick Cole, former Mayor of Pasadena; Cited in Daniel Kermmis, *Community and the Politics of Place*





Leadership

Lincoln understood that the greatest challenge for a leader in a democratic society is to educate public opinion.

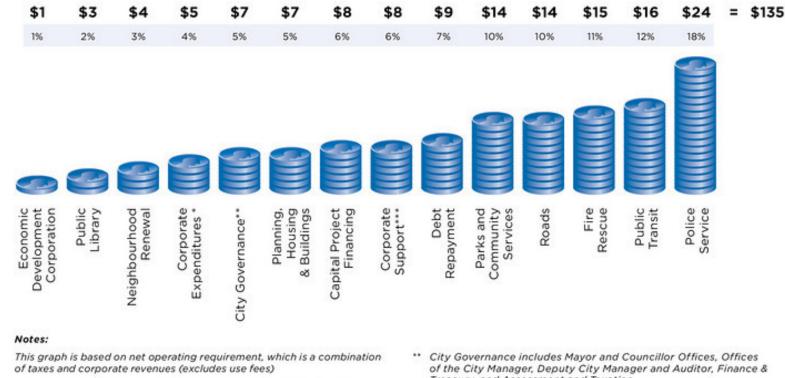
"With public sentiment, nothing can fail; without it nothing can succeed," he said. "Consequently he who moulds public sentiment, goes deeper than he who enacts statutes or pronounces decisions."

"Team of Rivals" Doris Kearns Goodwin

Public Education and Dialogue



Distribution of typical Edmonton household's municipal property taxes, per month



- Coorporate Expenditures includes Tax Appeals and Adjustments, Traffic Safety, Local Improvements, etc.
- Treasury, and Assessment and Taxation

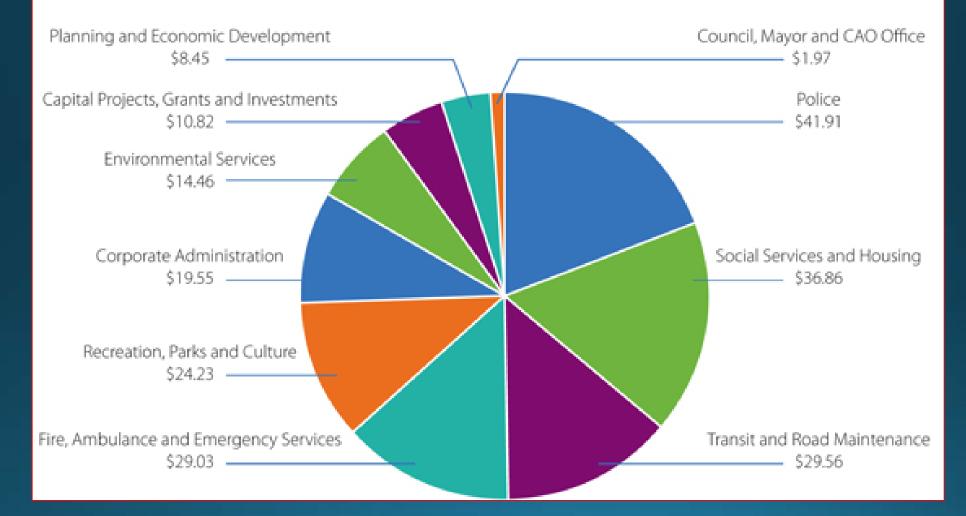
*** Corporate Support includes Corporate Services

City of Calgary

City Service	Monthly cost
Police	\$24.07
Fire	\$15.02
Transit	\$14.18
Roads	\$11.07
Parks	\$6.44
Waste & Recycling	\$2.01
Recreation	\$3.44
Community & Neighbourhood Services	\$2.20

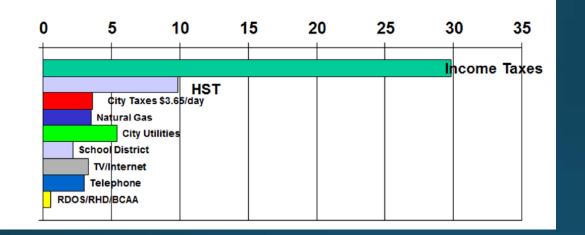
http://www.calgary.ca/CA/fs/Pages/Plans-Budgets-and-Financial-Reports/Business-Plans-and-Budgets-2012-2014/City-Services,-Property-Taxes-and-Revenues.aspx

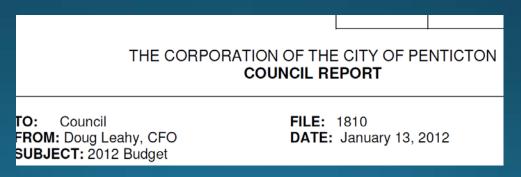
Average monthly taxes in Guelph are \$216.84. This is how those dollars are used each month.



Source: www.ward4guelph.ca/2008/12/24/taxes-and-growth/

Typical Daily Household Tax & Utility Expenditures City of Penticton



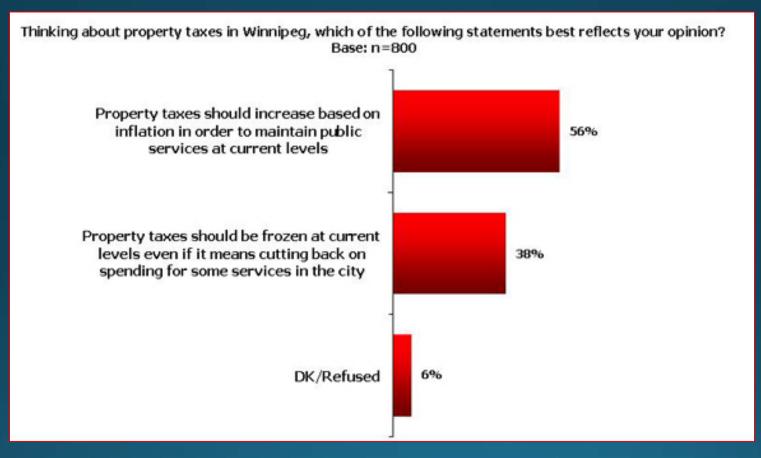


http://www.penticton.ca/assets/Departments/Finance/2012%20Budget%20Overview%20Report.pdf

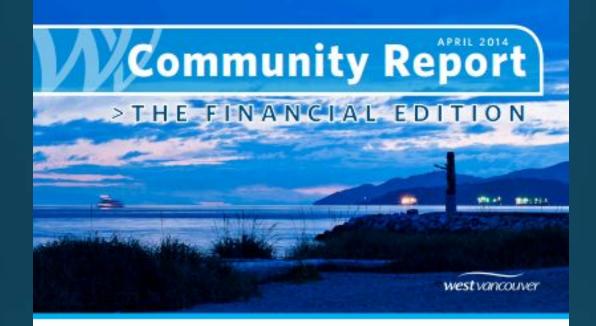


Direct Democracy requires Informed Participation

Winnipeg property tax hike favoured Last Updated: Wednesday, October 20, 2010 | 6:10 AM CT <u>CBC News</u>



http://www.cbc.ca/news/canada/manitoba/story/ 2010/10/19/man-poll-property-taxes-leger.html



Dear West Vancouver Resident:

The 2014 Budget for the District of West Vancouver represents a departure from recent years and mirrors a changing fiscal reality for the District of West Vancouver and its residents.

After no increases to the effective property tax rate for three of the past four years, the budget was approved by Council on March 10, 2014 and provides for a 2.92 per cent increase to effective property tax rates.

The budget is a plan for how the District of West Vancouver will operate and deliver the programs and services expected and valued by District residents, including those which we are legally required to provide under the Community Charter and Local Government Act of British Columbia.

The budget process is guided by Council's five priorities and the Community Strategic Plan. Council's five priorities are the Public Safety Building, Ambleside Activation, Housing and Neighbourhood Character, Municipal Services and Finances, and Environment, Parks and Upper Lands. These priorities will guide staff's work plans for 2014. As well, we are working on financial modeling to help us focus on where we want to be 10-15 years from now, and to help us navigate the path forward.

This budget is also an exercise in making difficult decisions on how to allocate scarce resources most efficiently. Furthermore, the budget sends a signal that the District and residents may need to temper their expectations of what the District can provide with the resources we have to work with. The challenges of dealing with our fiscal position are further explored inside this publication.

Potential Paths Towards Solutions



Leadership





"The significant problems we face cannot be solved at the same level of thinking we were at when we created them."



Einstein

Economic development

Towns vie to be the final resting spot for Canada's nuclear garbage

ANNA MEHLER PAPERNY

From Saturday's Globe and Mail Published Friday, Jan. 13, 2012 7:34PM EST Last updated Saturday, Jan. 14, 2012 12:37PM EST

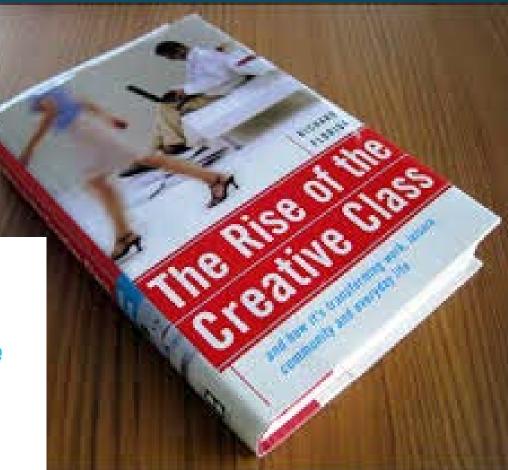
GAMBLING

Ontario mulls cashing in with a new Toronto casino

KAREN HOWLETT AND ELIZABETH CHURCH

From Friday's Globe and Mail Published Friday, Jan. 13, 2012 3:00AM EST Last updated Friday, Jan. 13, 2012 1:03PM EST

Talent, Technology, Tolerance



"Creativity is the driving force of economic growth."

Richard Florida, The Rise of the Creative Class, Basic Books, 2002

Europeana Strategic Plan 2011 - 2015 2

Network or Mainframe?



Multilevel Collaboration

"City governments will not become more effective actors through provincial or federal recognition or power sharing arrangements; rather, they can become more effective through their creation of more inclusive urban governance regimes,"

> Caroline Andrews, "The shame of (ignoring) the cities," Journal of Canadian Studies Winter 2001,pp. 1000-110; cited in Tindal, p.218.

Multi-level Collaboration

01/211205



Multilevel Collaboration





grants

Did you know? Cities compete to win grants. Can your city afford to be a loser?

Your city competes with other cities for a trickle of provincial and federal grants. Is that an effective way to plan for essential programs? Is that an equitable way to distribute your tax dollars? Ask your MLA and MP to stop funding programs using gifts. They keep downloading the responsibility for essential services to all cities. Tell them to download the surplus for a change. To all municipalities.

Help your city say "No Thanks" to grants. It's worth public funding.



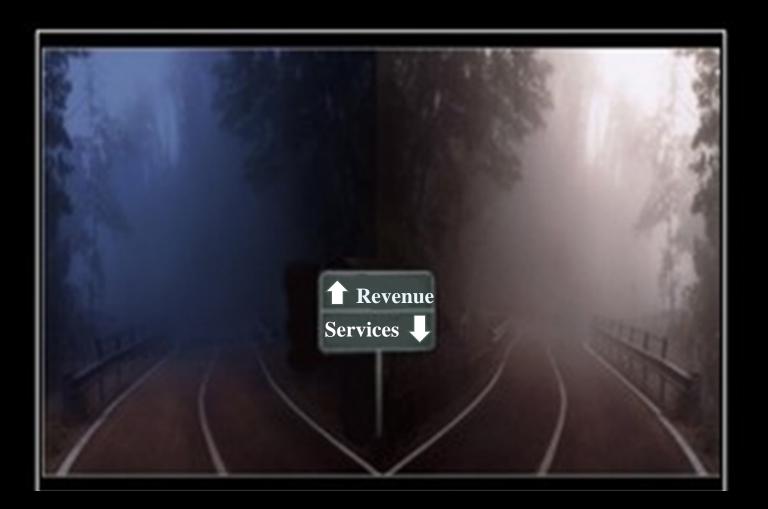


Transit is The number of homeless seniors has tripled. lacking Homeless getting old? No. Seniors becoming homeless.

Time for Cities

Get free copies of this poster at www.timeforcities.ca

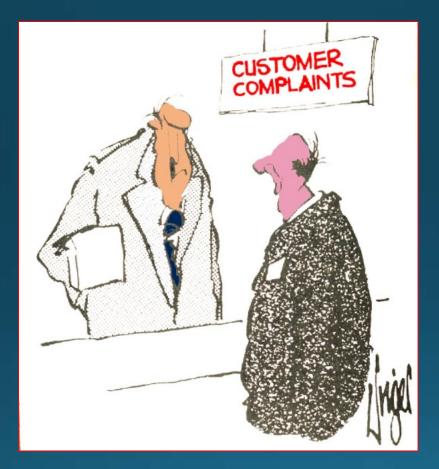
unsafe



You have choices.

(But you're screwed either way!)

There will never be "enough" money.



"I don't have any money."

Budgets are the Truest Form of Ideology



The annual budget process should start by identifying the services that the community wants and needs and is willing to fund. Tindal & Tindal Life is like a coin. You can spend it anyway you wish, but you can only spend it once...

Lillian Dickson



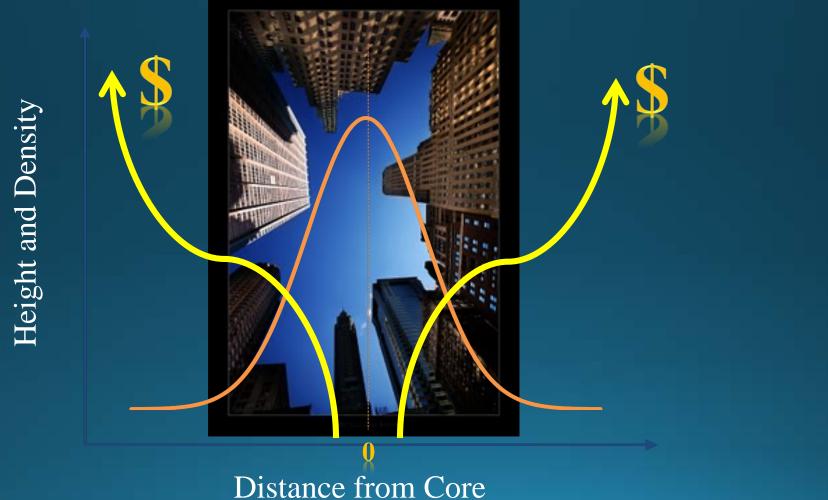
Do you have a pain in your refer-rearend-um?

Not everything that can be counted counts, and not everything that counts can be counted.

<u>Albert Einstein</u>, (attributed) US (German-born) physicist (1879 - 1955)



If we really wanted to run like a business



Beneficiary Pay Systems / Consumption Taxes



user fees, local service areas, service charges, penalties, DCC's, local area charges

Consumption Taxes

TransLink finding less gas tax to guzzle



TransLink isn't sure why it's not collecting as much in gas tax as it expected. Motorists aren't buying as much gas - at least not within Metro Vancouver.

Evan Seal / Surrey Leader Buy Surrey Leader Photos Online

By Jeff Nagel - Surrey North Delta Leader Published: December 15, 2011 4:00 PM

Updated: December 15, 2011 5:20 PM

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Solid Waste







Times Colonist Dec 28, 2011.

"While all of us want to be optimistic about our economy we will need to be realistic in our budget meetings. Continuing to focus on infrastructure replacement will mean the need to continue increasing capital spending while keeping operating costs and services in check".

Mayor Frank Leonard, Saanich

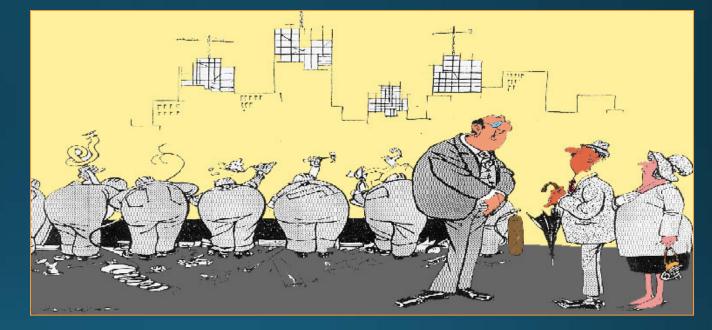


e Spending Blueprint

Facilitation vs. Direct Delivery

"Many businesses need trucks but they don't go out and buy a trucking company...

Yet they persist in buying fulltime employees when they are not in the employment business either."



"Management-labour troubles?... Golly, no... I build public troughs."

Community Volunteerism





Government as a "business". - the Trouble with OUANGOS

B.C. Ferries: secrecy ends

VANCOUVER SUN SEPTEMBER 29, 2010





Print

Sha

BC Ferries vessels were involved in five near collisions last year, two of them in constricted Active Pass in the southern Gulf Islands, according to marine reportable incidents for 2009. Photograph by: Handout, Vancouver Sun files

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Bill to rein in B.C. Ferries could cost millions: Hahn Legislation aims to increase transparency, bring salaries in line



Saturday, May 22, 2010

Proposed government legislation that would force B.C. Ferries to comply with freedom of information laws and formalize a public complaints process will cost the corporation up to \$3 million a year, B.C. Ferries chief executive David Hahn argues.

Last month, the province introduced a bill intended to increase transparency at B.C. Ferries, as well as bring executive salaries in line with those in the public sector.

Tolerance for Error Learning from Mistakes



Parksville Qualicum Beach News - Business

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B.C. experts to look at municipal taxes



Source: Parksville Qualicum Beach News Published: January 10, 2012 4:00 PM Unless things change, residential taxes have to go dramatically up, or service levels to citizens have to go dramatically down



BOB RAE 2014's lessons for leaders: Don't make assumptions, do make hard decisions

BOB RAE Special to The Globe and Mail Published Friday, Dec. 26 2014, 8:00 AM EST Last updated Friday, Dec. 26 2014, 8:00 AM EST

"Good public policy is what happens when all the alternatives have been exhausted. We're getting closer to that point."

